

Your World First

C/M/S/

Law . Tax

# Corporate/M&A

An Introduction



# Why choose CMS Corporate/M&A

With more lawyers across Europe than any other law firm, CMS Corporate/M&A offers:

## — More deals than any other law firm

We close more than a deal a day each year and are ranked top in Europe by Bloomberg, Mergermarket and Thomson Reuters League Tables by number of transactions.

## — Breadth and depth

More than 750 Corporate/M&A lawyers in Europe are advising on Corporate/M&A matters across 35 countries.

## — Cross-border expertise

We are experienced in multi-jurisdictional deals and working in cross-border teams.

## — Multinational and local clients

Our clients include companies of every size and sector in Europe and beyond, ranging from SMEs to listed companies, plus family owned businesses, investment vehicles, partnerships, public limited companies, foundations and private equity houses.



Their responsiveness is flawless and their business-mindedness is very, very good [...] which makes us feel a bit like we are their only client, and I think that's what every client wants.



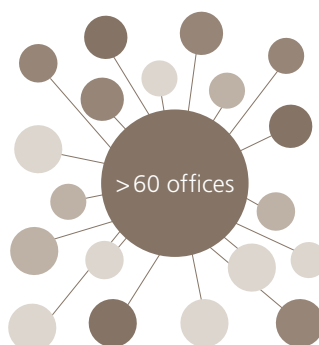
# CMS Corporate/M&A facts and figures



Largest Corporate/M&A Team in CEE and German-speaking countries



Operating across 35 countries



## What we do

We advise on all aspects of corporate law and transactions:



CMS takes very good care of its clients [...] They work with emotion and passion.

### Mergers and Acquisitions

- private acquisitions and disposals
- joint ventures
- strategic alliances
- cross-border mergers
- public takeovers

### Private Equity

- buyouts, minority investments, take-privates
- co-investments
- buy and build strategies
- exits: trade sales, secondary buyouts, IPOs, dividend recapitalisations
- acting for management and institutions

### Equity Capital Markets

- listings of securities
- IPOs
- secondary issues: rights issues, placings and open offers
- corporate advisory and governance
- directors' duties

### Additional Expertise

- integration
- investment funds and investment trusts
- outsourcing
- group reorganisations
- privatisations
- debt for equity swaps and capital restructurings

# Understanding your business

Our cross-border teams consist of experts from all practice areas and sectors.

This allows us to understand your specific issues for a transaction and provide you with advice within context, saving time and money, and to pinpoint your real commercial issues and risks in a transaction.

- Consumer Products
- Energy
- Funds
- Hotels & Leisure
- Infrastructure & Project Finance
- Insurance
- Lifesciences
- Private Equity
- Technology, Media & Communications



We were impressed by the outstanding commitment, the collegiality and the mutual trust.

# Rankings and awards

#1 in Europe, CEE, France, UK\*  
and Germany

#3 Global\*

(Bloomberg, Mergermarket and Thomson Reuters League Tables by deal count, 2015, \*up to USD 500m)

**Bloomberg**



Corporate/M&A Central  
& Eastern Europe: Band 1

(Chambers & Partners, 2016)



Pan European Legal Adviser  
of the Year

(Private Equity Awards 2016)



M&A Legal Adviser  
of the Year: Germany

(Mergermarket, 2015)



M&A Legal Adviser  
of the Year: CEE

(Mergermarket, 2014)





# CMS Corporate/M&A flagship deals

## Almirall

Advised Almirall on the multi-billion Euro acquisition of its respiratory disease business by AstraZeneca.

## Holtzbrinck

Advised Holtzbrinck on the merger of Macmillan Science and Education with Springer Science + Business Media.

## AMP Capital

Advised AMP and a syndicate of its managed funds on its acquisition of a majority stake in Angel Trains which has a value of over GBP 3.5bn.

## Iberdrola

Advised Iberdrola, a major shareholder in Gamesa, on EUR 6.2bn Siemens-Gamesa merger.

## Aurelius

Advised Aurelius on the acquisition of the trade operations of Swiss Valora Group and the acquisition of the European Crafts business of Coats plc.

## MetLife

Advised on the acquisition of ALICO (American Life Insurance Company) for USD 16.2bn.

## CKI

Advised a consortium led by Cheung Kong Infrastructure Holdings Limited (CKI) on the acquisition of AVR for HKD 9.7bn (EUR 940m).

## Telefónica

Advised on the EUR 8.55bn takeover of E-plus and on Telefónica Deutschland's EUR 1.26bn IPO and EUR 3.62bn rights offering.

## Delhaize

Advised Delhaize Group on the operational implementation of its EUR 10.6bn cross-border merger with Koninklijke Ahold N.V.

## Vinci

Advised on the privatisation of Airports of Portugal (ANA), the largest take-private in Portuguese history, worth EUR 3.08bn.

# Our presence



A big law firm that does not forget about staying close and in contact.





# CMS Corporate/M&A contact



**Stefan Brunnschweiler**

Head of the CMS Corporate/M&A Group

CMS Zurich

**T** +41 44 285 11 11

**E** stefan.brunnschweiler@cms-vep.com

For more information, please also contact our CMS Corporate/M&A team at: [corporate@cmslegal.com](mailto:corporate@cmslegal.com)

## Sharing Corporate/M&A know-how



They worked like mad for us and pulled it together – FANTASTIC! They are all people with whom I like to keep a good relationship and keep in touch. [...] They are all pleasant.





Law . Tax

**Your free online legal information service.**

A subscription service for legal articles  
on a variety of topics delivered by email.

**[cms-lawnow.com](http://cms-lawnow.com)**



Law . Tax

**Your expert legal publications online.**

In-depth international legal research  
and insights that can be personalised.

**[eguides.cmslegal.com](http://eguides.cmslegal.com)**

-----

CMS Legal Services EEIG (CMS EEIG) is a European Economic Interest Grouping that coordinates an organisation of independent law firms. CMS EEIG provides no client services. Such services are solely provided by CMS EEIG's member firms in their respective jurisdictions. CMS EEIG and each of its member firms are separate and legally distinct entities, and no such entity has any authority to bind any other. CMS EEIG and each member firm are liable only for their own acts or omissions and not those of each other. The brand name "CMS" and the term "firm" are used to refer to some or all of the member firms or their offices.

**CMS locations:**

Aberdeen, Algiers, Amsterdam, Antwerp, Barcelona, Beijing, Belgrade, Berlin, Bratislava, Bristol, Brussels, Bucharest, Budapest, Casablanca, Cologne, Dubai, Duesseldorf, Edinburgh, Frankfurt, Geneva, Glasgow, Hamburg, Hong Kong, Istanbul, Kyiv, Leipzig, Lisbon, Ljubljana, London, Luxembourg, Lyon, Madrid, Mexico City, Milan, Moscow, Munich, Muscat, Paris, Podgorica, Prague, Rio de Janeiro, Rome, Sarajevo, Seville, Shanghai, Sofia, Strasbourg, Stuttgart, Tehran, Tirana, Utrecht, Vienna, Warsaw, Zagreb and Zurich.

-----

**[cms.law](http://cms.law)**