

Your World First

C/M/S/
Law.Tax

China





Global presence, local support

For more than 30 years, our clients have come to us for legal and tax advice in China. It is advice which is tailor-made through our on the ground experience, enabling us to provide you with practical and commercial solutions for your legal and business needs.

The strength of our sector-focused hub in Beijing and our full service offering in Shanghai stands us in good stead to truly understand the sector you operate in, its priorities and challenges.

Not only do international companies chose to work with us, but we have also become the go-to firm for many Chinese private companies, public owned enterprises (POEs) and state owned enterprises (SOEs) on their investment opportunities along the 'Belt & Road', Europe, Latin America, Africa and other parts of Asia.

Whether you are an international company investing in China or a Chinese company investing outside of China, we are where you need us, to provide you with the legal support you need to help you maximise your opportunities and achieve your goals.

Global support



For your key opportunities and issues, you want to be working with a law firm with the capability and resource needed to support you and we have that. We are a top 10 global law firm and a top 10 international law firm in China, with 74 offices across the globe, including three offices in Beijing, Shanghai and Hong Kong.

Sector specialists



We live and breathe sectors. We are not only lawyers who give you legal advice, but we invest in knowing your sector to help you find the right solutions to your legal and business needs. Many of our lawyers have technical and specialised backgrounds in your sector. We also have a key role in helping to shape the industry.

Sharing intelligence



Our knowledge of the Chinese legal and regulatory systems, across multiple sectors, and our cultural awareness enables us to provide you with solution-driven and commercial advice on projects in the People's Republic of China (PRC) and those projects outside of the PRC.



'The service is very good, timely and pragmatic, and shows good understanding of clients' business needs'.

Legal 500 Asia-Pacific



Our services

PRC qualified lawyers working alongside lawyers from **Germany** and the **UK** to provide legal advice in **English, French, German** and **Mandarin**



Our full service offering across multiple sectors includes:

-  ▶ Anti-Trust/Competition
-  ▶ Banking & Finance
-  ▶ Commercial
-  ▶ Compliance
-  ▶ Corporate/M&A
-  ▶ Dispute Resolution
-  ▶ Employment
-  ▶ Intellectual Property
-  ▶ Pensions, Financial Services & Products
-  ▶ Public Procurement
-  ▶ Real Estate & Construction
-  ▶ Tax

More than **28 lawyers** across **two offices** in **Beijing** and **Shanghai**



Sectors

-  ▶ Automotive
-  ▶ Consumer Products
-  ▶ Energy
-  ▶ Financial Services
-  ▶ Infrastructure & Project Finance (IPF)
-  ▶ Life Sciences & Healthcare
-  ▶ Manufacturing
-  ▶ TMT (Technology, Media and Telecommunications)



Highlights of our recent experience

Global pharmaceutical company

On patent litigation strategies against generic companies, including validity analysis, generic product investigation, product analysis, evidence collection and preparation as well as trial preparation, along with strategies on preliminary injunctions and invalidity proceedings.

One of the world's leading IT services companies

On successfully defending it in China against a top Chinese state-owned enterprise and its subsidiaries in respect of a management consultancy project and an ERP project that our client implemented for them under a global strategic framework agreement.

A leading global bed specialist

On the highly sensitive and important employment termination of its former management team in China, including its Managing Director and two senior sales leaders based on unsatisfactory performance and serious wrongdoings.

A Chinese partner of an asset fund

On its portfolio investment in Samba Holdco Netherlands B.V, including reviewing and commenting on an IP transfer agreement and IP due diligence report.

A global pharmaceutical company

On its pricing strategy in compliance with PRC pricing policies and providing training on the pricing regime in the PRC to the headquarters.

A leading global heavy-lift

On its entry into the Chinese market, including drafting the full set of legal documents to obtain approval from local authorities.

A leading traditional Chinese medicine (TCM) company

On its management control dispute relating to a joint venture in The Netherlands.

A leading global telecoms company

On the drafting and negotiation of its first E-health consultancy service agreement with a prestigious public hospital in China.

A leading global terminal service company

On its set-up of a joint venture company with a local Chinese partner and merger control review.

A world-leading online ticket selling website

On compliance requirements concerning resale of tickets and advertisement.

A global food and nutrition service provider

On food regulation in China.

A global energy company

On PRC Cybersecurity Law.



Keeping you up to date

We work hard to make sure we know not just what's going on but also what it means and what commercial threats and opportunities it brings. This approach is reflected in the advice we give and the way we work. It also forms the basis of the know-how, education and training that we offer our clients in the region. Keeping you up to date is a priority for us, and this page shows some of the thought leadership, training and regular analysis that we can provide.

Law-Now – our market-leading electronic information service provides regular updates on key legal issues. This tailored service enables you to keep up to date with the legal developments that matter to you. Register at cms-lawnow.com

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Training and seminars – we regularly host bespoke training sessions as well as webinars on current topics relevant to our clients, to support their businesses as their trusted advisers and corporate partners.



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Delivering 'strong knowledge of the applicable law', 'significant practical experience' and a 'consistently thorough approach'.

Legal 500 Asia-Pacific



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They possess a deep understanding of the Chinese market.

Chambers & Partners Asia-Pacific

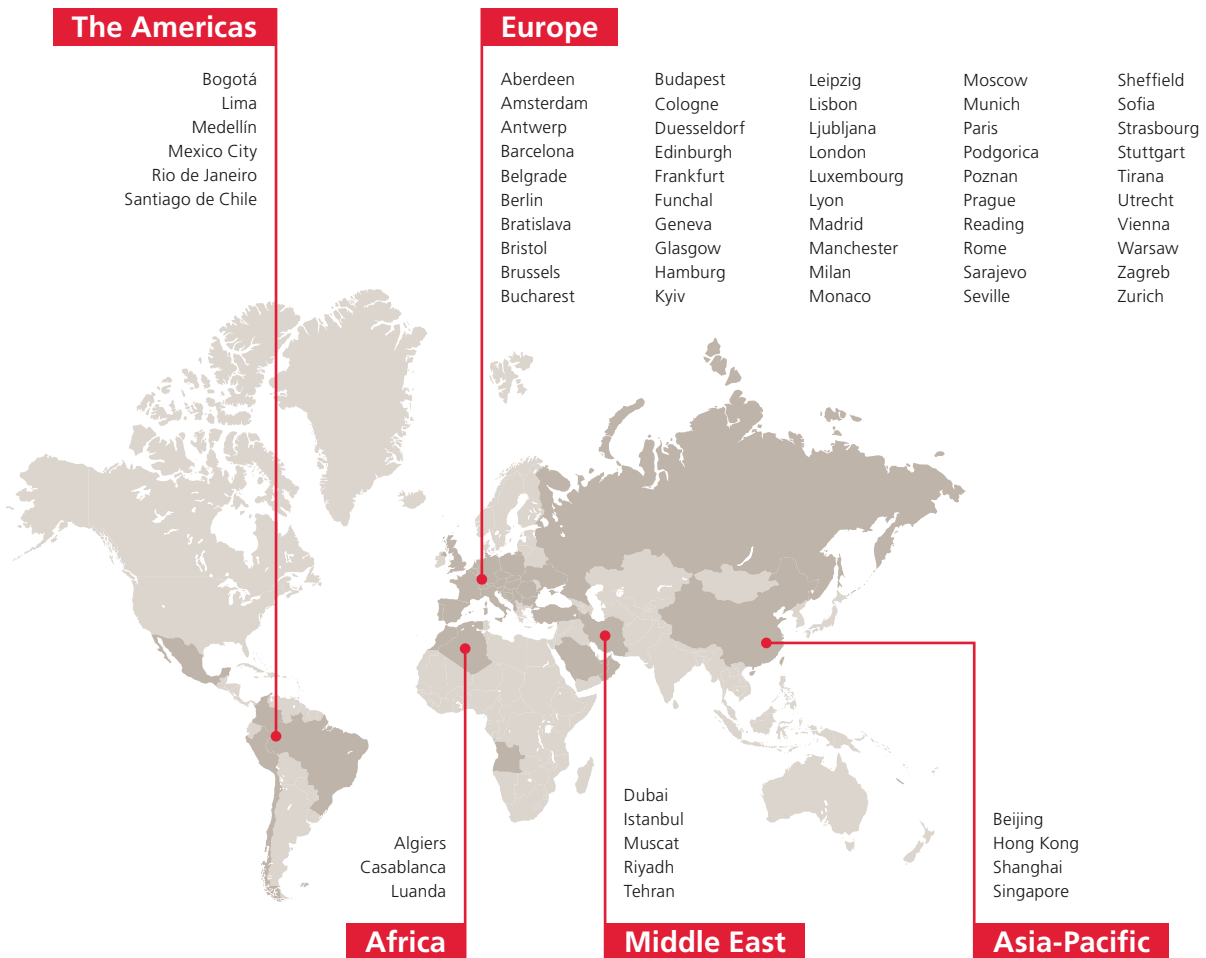


We're very satisfied – quick responses, very good communication
and professional opinions that led to the results we wanted.

Chambers & Partners Asia-Pacific



Facts and figures



- **74 offices**
- **68 cities**
- **> 1,000 partners**
- **> 4,500 lawyers**
- **> 7,500 total staff**
- **Combined annual turnover:**
EUR 1.05bn (2016)*
* when currency fluctuation is removed
- **42 countries**

European countries

Albania, Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, France, Germany, Hungary, Italy, Luxembourg, Monaco, Montenegro, the Netherlands, Poland, Portugal, Romania, Russia, Serbia, Slovakia, Slovenia, Spain, Switzerland, Turkey, Ukraine and United Kingdom

Outside Europe

Algeria, Angola, Brazil, Chile, China, Colombia, Hong Kong, Iran, Kingdom of Saudi Arabia, Mexico, Morocco, Oman, Peru, Singapore and United Arab Emirates



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