

# Our Energy team

Providing commercial  
business-led advice

At CMS Cameron McKenna we work hard to be a truly client focused law firm. This means understanding the unique needs and challenges of each market sector, and providing a tailored service addressing your particular concerns and requirements.

## Our firm

- 146 partners
- 680 lawyers
- £235 million turnover in 07/08
- Offices in London, Aberdeen, Edinburgh, Bristol, Bratislava, Bucharest, Budapest, Kyiv, Moscow, Prague, Sofia and Warsaw



“The firm wins particular praise from clients for fielding whole business advisers as well as lawyers”

*Chambers Legal Directory, 2006*

## Why choose us?

Clients recognise that our approach is very different from other firms that focus on more ‘transactional’ relationships. We listen to what you want and take the time to understand what your criteria for good service is.

Through launching one of the legal sector’s most comprehensive client feedback programmes we can measure just how focused we are against what you really want from your legal advisers.

Here are some of the findings:

- We build strong, long-term relationships – clients recognise that our approach is very different to some other firms that focus primarily on transactions.
- Our partners are ‘hands on’ – our clients tell us we are often more approachable and accessible than many other firms.
- We’re pro-active – clients praise our approach to alerting them to issues. Our unique online information service, Law-Now, is consistently praised for its ‘first to market’ approach to addressing legal developments and news.
- We’re flexible – with clients ranging from multinationals to smaller, privately owned companies, we have learned to be flexible in our approach and in managing our resources.
- We’re relevant – structured regular feedback helps us tailor our service to provide solutions-led advice

“This is by far the best firm in the energy sector. It combines strength in regulatory and projects work, which makes it the leading player according to commentators.”

*Chambers & Partners Global*

# Working in partnership

Our dedicated team, made up of over 30 partners and more than 60 other lawyers have the strength and depth to undertake the largest energy matters worldwide and to ensure an appropriate mix of legal expertise at the right level for you.

Our track record of advising on a wide range of transactions coupled with our insight developed through many long-term relationships, means that you will benefit from working with a team that really understands your issues.

A cross section of our clients include:

- Amerada Hess
- Baker Hughes
- BJ Services
- BP
- Cairn Energy
- Central Electricity Board of Mauritius
- ChevronTexaco
- CNR
- ConocoPhillips
- E. ON Energie
- EDF Energy
- EEA Fund Management Limited
- Electricity Supply Board
- Eni UK
- Environment Agency
- Expro
- ExxonMobil
- Fluor
- Fugro Global Santa Fe
- GRTN
- Halliburton
- Hunting plc
- Knightsbridge Petroleum
- Lundin
- National Grid
- Northern Ireland Electricity
- OMV
- Petro-Canada
- RAO UES of Russia
- Roc Oil
- Russian National Electricity Company
- RWE Thames Water
- Saudi Arabia Electricity Regulator
- Schlumberger
- Scottish Power
- Shell
- Statoil
- Talisman Energy
- The World Bank
- Tractebel
- Transgas
- Viridian Group
- Vulcan Energy
- West Coast Energy
- WesternGeco Limited
- Gazprom
- HydroOGK
- Tenaga National Berhad

“From electricity to oil and gas, CMS Cameron McKenna is synonymous with the energy sector.”

*Legal 500*



“Clients like the 'pragmatic, client-focused' approach, and the 'comparative cost-effectiveness.’”

*Legal 500, Oil and Gas*

## Our services

The principal areas of our practice are:

- Electricity
- Oil & gas
- Renewables and climate change

We offer advice on a range of issues in all three of these areas including:

- Decommissioning
- Emissions trading and compliance
- Energy projects (Power, desalination, IPPs and waste to energy)
- Environment law
- Infrastructure, construction and transportation
- Licences, concessions and contracts
- Litigation and arbitration
- Market rules and design
- Mergers and acquisitions
- Privatisations
- Procurement and competition issues
- Regulation
- Trading

## Our reach

### Addressing all your legal issues

We can help you gain a thorough understanding of the latest legal developments within individual sectors by liaising closely with the firm's specialists who focus in other areas of law.

### Servicing your international needs

We can also call upon our colleagues across the CMS network for expert advice and put together an international team at short notice.

The CMS alliance consists of nine leading law firms, with over 1800 lawyers in 55 offices across 47 cities in 23 countries. We have offices in Western and Central Europe, North and South America, Asia and North Africa, enabling us to represent you in virtually every jurisdiction in which you may wish to do business.

“Its network means that there is good support multi-jurisdictionally.”

*Chambers Legal Directory*

As a full service law firm we can provide you with advice in any area of commercial law. Energy transactions can benefit from the groups listed below and the successful completion of transactions we have undertaken for our clients is, in part, due to the right specialists being available from across the firm.



*"The value they add is invaluable. They know us so well; they know the processes we have and the personalities."*

*Leading international financial services group*

## Our firm wide services

- Banking
- Commercial
- Competition
- Construction
- Corporate Recovery
- Employment
- Energy
- Environment
- Financial Services
- Health and Safety
- Immigration
- Insurance
- Intellectual Property
- Litigation
- Pensions
- Planning
- Product Liability
- Infrastructure and Project Finance
- Real Estate
- Share Schemes
- Tax
- Technology



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