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# Corporate/M&A

An Introduction



# Why choose CMS Corporate/M&A

With more lawyers across Europe than any other law firm and an expanded international footprint, CMS Corporate/M&A offers:

## — The capacity to transact more deals than any other law firm

We close more than a deal a day each year and are ranked top in Europe by Bloomberg, Mergermarket and Thomson Reuters League Tables by number of transactions.

## — Breadth and depth

More than 1,000 Corporate/M&A lawyers are advising on Corporate/M&A matters across 42 countries.

## — Cross-border expertise

We are experienced in multi-jurisdictional deals and working in cross-border teams.

## — Solutions for dynamic economies

Be it Europe, Asia or Latin America, we deliver tailored regional solutions for businesses in diverse and fast-growing economies.

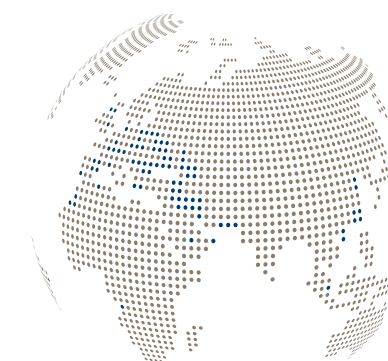
“ Their responsiveness is flawless and their business-mindedness is very, very good [...] which makes us feel a bit like we are their only client, and I think that’s what every client wants.

# CMS Corporate/M&A facts and figures



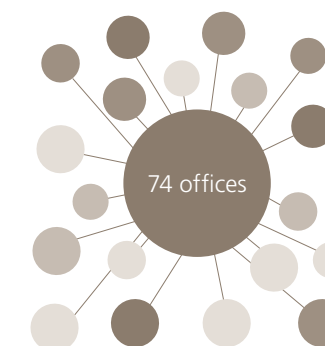
Largest Corporate/M&A team in CEE and German-speaking countries

> 350  
Corporate/M&A  
partners



Operating across  
42 countries

> 1,000  
Corporate  
lawyers



More than  
a deal  
a day

## What we do

We advise on all aspects of corporate law and transactions:

### Mergers and Acquisitions

- private acquisitions and disposals
- joint ventures
- strategic alliances
- cross-border mergers
- public takeovers

### Equity Capital Markets

- listings of securities
- IPOs
- secondary issues: rights issues, placings and open offers
- corporate advisory and governance
- directors’ duties

### Private Equity

- buyouts, minority investments, take-privates
- co-investments
- buy and build strategies
- exits: trade sales, secondary buyouts and IPOs
- acting for management and institutions

### Additional Expertise

- integration
- investment funds and investment trusts
- outsourcing
- group reorganisations
- privatisations
- debt for equity swaps and capital restructurings

“ CMS takes very good care of its clients [...] They work with emotion and passion.



# Understanding your business

Our cross-border teams consist of experts from all practice areas and sectors.

This allows us to understand your specific issues for a transaction and provide you with advice within context, saving time and money, and to pinpoint your real commercial issues and risks in a transaction.

- Consumer Products
- Energy
- Funds
- Hotels & Leisure
- Infrastructure & Project Finance
- Insurance
- Lifesciences
- Private Equity
- Technology, Media & Communications

“We were impressed by the outstanding commitment, the collegiality and the mutual trust.”

# Rankings and awards

- #1 Europe, CEE, DACH, Germany, Switzerland, Poland
- #2 Benelux, UK, France
- #7 Global

(Mergermarket, Thomson Reuters, Bloomberg; by deal count)



Ranked in Band 1 for Corporate/M&A Central and Eastern Europe

(Chambers & Partners, 2018)



M&A Legal Adviser of the Year: Private Equity

(Mergermarket, 2017)



M&A Legal Adviser of the Year: France

(Mergermarket, 2017)



# CMS Corporate/M&A flagship deals

## ABB

Advised on all matters relating to the cross-border acquisition by ABB of the mission-critical communication business of the KEYMILE Group and on the acquisition of Tekomar.

## Bayerngas

Advised on a strategic joint venture with Stadtwerke München GmbH and the British energy and services company Centrica regarding the European oil and gas exploration and production business.

## BP

Advised on its USD 1.38bn sale of the Magnus oil & gas field and interest in the Sullom Voe terminal to EnQuest.

## euNetworks

Advised on the sale of a majority interest to Stonepeak Infrastructure Partners.

## Haitong Bank

Advised on the sale of Empark Aparcamientos y Servicios to Macquarie Infrastructure and Real Estate.

## HP

Advised HP Inc. on its USD 1.05bn acquisition of Samsung's global printer business.

## IVG

Advised on the sale of TRIUVA, with assets under management of around EUR 9.8bn, to PATRIZIA.

## Nikola Tesla Belgrade Airport

Advised the largest airport in Serbia and the second largest airport in the Balkans in the preparatory activities (including corporate restructuring) for launching the concession procedure.

## Phoenix Global Resources

Advised on its reverse acquisition of the holding company of PETSA, the Argentinian oil & gas exploration and production operator.

## Sunrise

Advised on the CHF 500m sale of Swiss Towers to a consortium led by Spanish telecom infrastructure operator Cellnex Telecom.



# Our presence

“ A big law firm that does not forget about staying close and in contact.



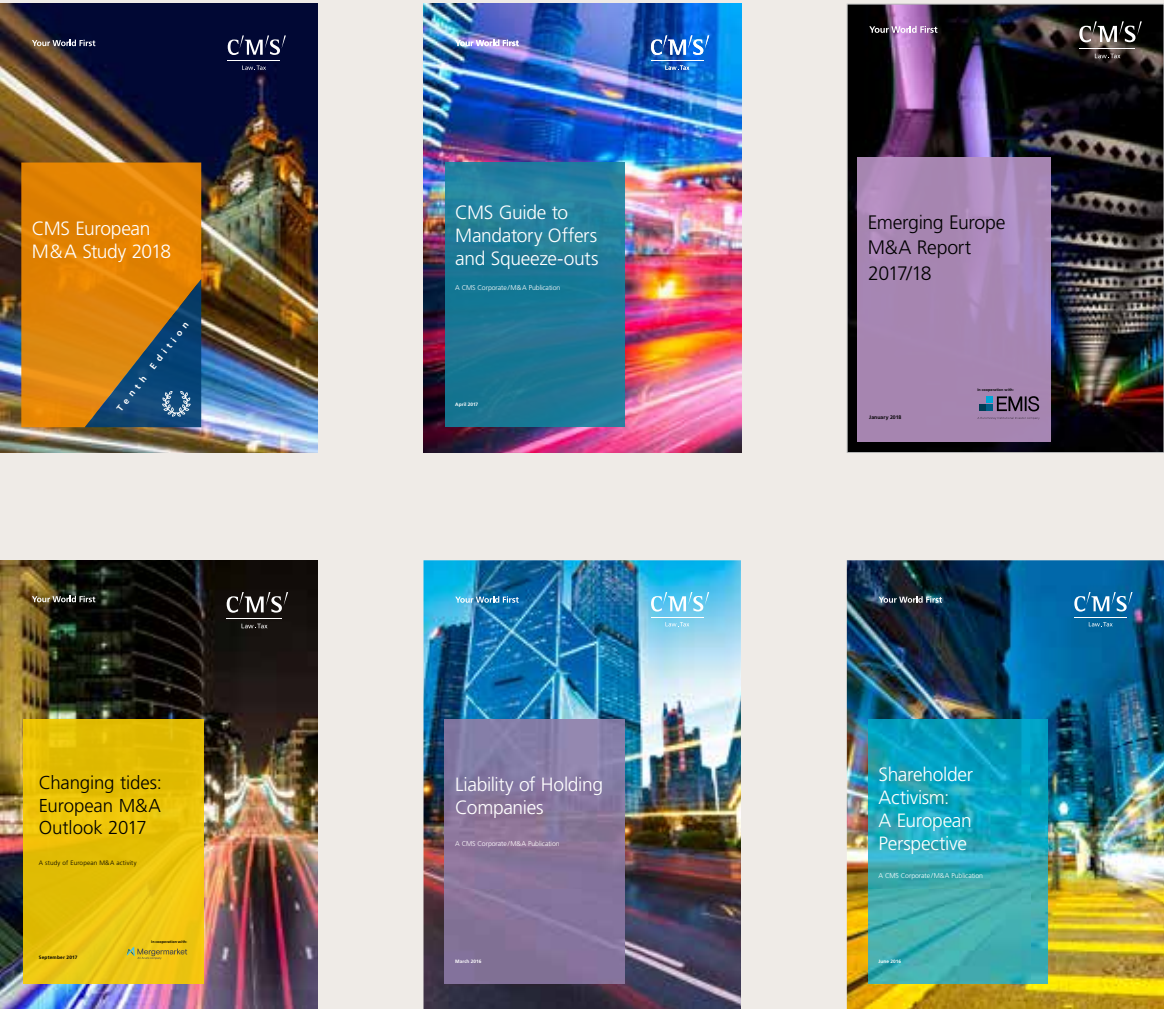
# CMS Corporate/M&A contact



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# Sharing Corporate/M&A know-how





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