

CMS Adonnino Ascoli & Cavasola Scamoni CMS Albiñana & Suárez de Lezo
CMS Bureau Francis Lefebvre CMS Cameron McKenna LLP CMS DeBacker CMS Derks Star Busmann
CMS von Erlach Henrici CMS Hasche Sigle CMS Reich-Rohrwig Hainz



CMS Energy Experts

Why CMS?

We are acknowledged experts in the energy industry. We assist clients active in the energy sector on a wide variety of legal and tax issues, often with a cross-border element, including mergers and acquisitions, joint ventures, corporate and tax structures and transmission and pipeline systems.

CMS is the alliance of nine leading independent European law firms with over 2,000 legal and tax advisers in 57 offices across 26 countries. CMS clients receive a consistent level of service and advice from a single organisation, but keep the personal service and market sensitivity that are the hallmarks of each CMS member.

The CMS alliance comprises the following nine firms:

- ▶ CMS Adonnino Ascoli & Cavasola Scamoni – Italy
- ▶ CMS Albiñana & Suárez de Lezo – Spain
- ▶ CMS Bureau Francis Lefebvre – France
- ▶ CMS Cameron McKenna LLP – UK & CEE
- ▶ CMS DeBacker – Belgium
- ▶ CMS Derks Star Busmann – The Netherlands
- ▶ CMS von Erlach Henrici – Switzerland
- ▶ CMS Hasche Sigle – Germany & CEE
- ▶ CMS Reich-Rohrwig Hainz – Austria & CEE

The CMS Energy Group

CMS has a dedicated energy team across Europe, which has advised on a large range of deals for some of the biggest companies in the energy sector. Our cross-border and domestic services for the energy industry include:

- ✓ Mergers and acquisitions
- ✓ Joint ventures
- ✓ Corporate and tax structures
- ✓ Transmission and pipeline systems
- ✓ Acquisition finance
- ✓ Regulatory and environmental issues
- ✓ Litigation and arbitration
- ✓ Public procurement issues

“They were good, and they’ve been proactive and provide a good service.”

*In-house Counsel,
Global Management Consultancy*

Our pan-European experience

The CMS energy group has advised clients on a wide range of cross-border deals, including advising:

- ✓ A central European oil and gas group in reviewing acquisitions in various European countries, including Russia
- ✓ A European oil major on the sale of an oil/gas field in the UK and Dutch sectors of the North Sea
- ✓ A European oil major on throughput agreements in relation to the transfer and storage of oil in the CIS and the shipping of oil into a central European pipeline system
- ✓ A German utility on contractual matters and advice on the development of a UK/NL gas project
- ✓ A Scandinavian oil company on the development of major trans-European gas pipeline interconnectors, including corporate arrangements to underpin the project
- ✓ An international energy consultancy on corporate and other mechanisms for projects for the generation of electricity from renewable energy sources in the United Kingdom, France, Spain, Germany, Denmark, Italy, Belgium and Sweden
- ✓ An international oil company on the acquisition of a strategic interest in a European refining company
- ✓ Various developers and utilities on corporate and other aspects of the interconnection of power projects across Europe
- ✓ A multinational oil and gas group on its acquisition of 240 service stations in Italy

“We’ve seen the CMS network in this transaction and it seemed to work well.”

Finance Director, multinational information services company

- ▮ A major international oil and gas group in various joint venture agreements in Italy with other major companies in the energy sector for the exploitation of oil concessions, transportation and refinery activities
- ▮ A major international oil and gas group in relation to several asset deals for the acquisition of participation interests in primary oil exploitation concessions in Italy
- ▮ A major international drilling site service provider on the sale of an Italian drilling company to a US-listed company
- ▮ The Italian Independent Electricity System Operator for the drafting of the Italian Electricity Grid Code
- ▮ The operator of centralised infrastructure for fuel and oil handling services at Rome airport on a competition investigation
- ▮ A leading multinational oil and gas group on legal proceedings for alleged collusive behaviour
- ▮ A leading multinational oil and gas group on access to oil transport facilities
- ▮ Italy's largest power company on the formation of possible joint ventures in Eastern markets (Russia, Turkey and China)
- ▮ A leading multinational oil and gas group on public procurement issues related to the development of oil fields in Italy
- ▮ Italy's largest power company on a joint venture with a Chinese company and the following acquisition of a gas distribution network in China
- ▮ Restructuring of energy companies to comply with the new unbundling regulations
- ▮ An E & P company on the permission to explore a natural gas field in the North Sea
- ▮ A regional energy supplier on the issuance of a solar fund as bearer bond to finance the construction of a power plant
- ▮ Various international oil and gas companies in the acquisition and sale of shareholdings in major energy-generating and -distributing companies

“I always recommend them when I can. I suppose I base it on a broad range of coverage of legal issues across a broad range of countries because of their alliance and the fact that they’re extremely approachable and don’t over-lawyer things.”

*Legal Director,
Global pharmaceutical company*

It's all about relationships

We focus on developing strong long-term relationships with our clients, which enables us to understand their businesses and the requirements of each transaction. Our role often exceeds that of a traditional legal adviser and we add value by project managing transactions and taking a broader consultative role. We are not just 'another law firm'.

"I thought they interfaced extremely well with our internal legal guys. So the level of clarity and communication was very clear... I think that worked extremely well."

*Adviser,
International Financial Institution*

A thorough understanding

Our approach to client satisfaction is based upon three aspects of 'understanding':

- ✓ Understanding clients' businesses through CMS industry focus groups and common client relationship management systems
- ✓ Understanding the law through the excellent experience profile and reputation of each CMS firm in its national market
- ✓ Understanding each other through a shared history, common training and a track record of working together to secure the best possible outcomes for our clients

Added value

CMS provides added value to its clients as follows:

- ✓ Integrated services across borders managed by a single point of contact in the client's 'home' country and operating to consistent standards of service
- ✓ Combined expertise of CMS member firms, all of which have leading national practices with access to market-leading services in emerging markets, particularly Central & Eastern Europe and China
- ✓ Full service capability across the CMS alliance with particular emphasis on corporate transactions, taxation, real estate and banking and international finance
- ✓ Extensive and growing international coverage: CMS operates in most of the major European markets

"I do expect to use the CMS network again – I think it's definitely something that is a feather in the cap and makes for a more seamless service."

In-house Counsel, Global Management Consultancy

- ◀ New York
- ◀ Buenos Aires
- ◀ Sao Paulo
- ◀ Montevideo
- CMS head offices
- CMS offices

CMS Cameron McKenna LLP (UK)

CMS DeBacker (BEL)

CMS Bureau Francis Lefebvre (FR)

CMS von Erlach Henrici (CH)

CMS Albiñana & Suárez de Lezo (SP)

CMS Adonnino Ascoli & Cavasola Scamoni (IT)

CMS Derks Star Busmann (NL)

CMS Hasche Sigle (D)

CMS Reich-Rohrwig Hainz (AUT)

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CMS is the alliance of major independent European law firms providing clients with a full range of legal and tax services based on a thorough understanding of their business.

CMS member firms: CMS Adonnino Ascoli & Cavasola Scamoni, CMS Albiñana & Suárez de Lezo, CMS Bureau Francis Lefebvre, CMS Cameron McKenna LLP, CMS DeBacker, CMS Derks Star Busmann, CMS von Erlach Henrici, CMS Hasche Sigle, CMS Reich-Rohrwig Hainz

CMS offices and associated offices worldwide:
Amsterdam, Berlin, Brussels, London,
Madrid, Paris, Rome, Vienna, Zurich,
Aberdeen, Algiers, Antwerp, Arnhem, Beijing,

Belgrade, Bratislava, Bristol, Bucharest, Budapest,
Buenos Aires, Casablanca, Chemnitz, Cologne,
Dresden, Dusseldorf, Edinburgh, Frankfurt,
Hamburg, Kyiv, Leipzig, Lyon, Marbella, Milan,

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Prague, Sao Paulo, Seville, Shanghai, Sofia,
Strasbourg, Stuttgart, Utrecht, Warsaw and
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