

Technology, Media & Telecommunications, UAE

Highlights of our experience:

A Dubai-based investment company

- On the sale of a minority stake in a UAE based company in the telecoms sector for c.\$180 million.

BT

- On its managed end-to-end networked IT services solution to the National Bank of Abu Dhabi for its new financial hub in London.

BP

- On its global project to adopt VOIP telecommunications services, including the UAE.

A global supplier of point of sale terminal solutions

- On its investment and joint venture arrangements with a supplier and software support services group in the Middle East.

The Omani Telecommunications Regulatory Authority, Oman

- On the auction issue of a second mobile telecommunications licence.

The World Bank

- With regard to reform of the Lebanese telecommunications law, including drafting the new Law and Decrees in English and in French.

Abu Dhabi media company PJSC

- On its collaboration with National Geographic Al Arabiya Magazine, for the production of the "Wild Arabia" series, including content license agreements and associated commercial and merchandising rights.
- On the creation, set-up and management of a trade association to interface with the Telecommunications Regulatory Authority of the United Arab Emirates on regulatory, compliance and policy issues.