

Your World First

C/M/S/

Law.Tax

CMS: A new force in the Middle East and North Africa

2017

A transformational merger

The merger of CMS, Nabarro and Olswang creates the 6th largest firm globally, with over 4,500 lawyers in 70 offices across 39 countries. The combination of these leading brands creates a modern law firm that blends scale with an exceptional depth of sector expertise to create a firm that is united in its focus on its clients. The merger transforms our presence in the Middle East and North Africa, offering a uniquely strong proposition to our clients.

Our new regional platform, which will trade as CMS, is unique in terms of locations and our genuine commitment and expertise in key sectors:

- Over 100 lawyers across our MENA offices in Algeria, Iran, Morocco, Oman, Turkey and the UAE, and associated offices in Iraq and Lebanon
- Genuine sector expertise in some of the most exciting investment markets in the world
- Combining local knowledge with international experience offering advice in Arabic, English, Farsi and French.

Key Areas of Focus

- Banking and Finance
- Corporate and Private Equity
- Disputes
- Infrastructure, Construction and Energy
- Real Estate, Hotels and Leisure
- Telecommunications, Media and Technology.



CMS are professional, knowledgeable, take the initiative and do exactly what they say they will.

Client feedback



Nabarro provides consistently solid advice that is clearly aligned with our commercial aspirations and that focuses on the key issues.

Client feedback

Unique MENA footprint

● CMS offices

● Associated CMS offices



Key regional contacts

Algeria



Samir Sayah

E samir.sayah@cms-bfl.com

Iran



Amir Kordvani

E amir.kordvani@cms-cmno.com



Shaghayegh Smousavi

E shaghayegh.smousavi@cms-pars.com

Iraq and Lebanon



Malek Takieddine

E malek.takieddine@cms-cmno.com

Morocco



Marc Veuillot

E marc.veuillot@cms-bfl.com

Oman



Ben Ewing

E ben.ewing@cms-cmno.com

Turkey



Alican Babalioğlu

E alican.babalioğlu@ybb-av.com



Döne Yalçın

E doene.yalcin@cms-rrh.com

UAE



John O'Connor

E john.oconnor@cms-cmno.com



Mark Rocca

E mark.rocca@cms-cmno.com

How will the merger benefit our clients?



Focused on providing value to you

We are focused on what is best for our clients. With sector expertise in key strategic sectors and an innovative technology-led approach we can serve your changing needs in all stages of your lifecycle.



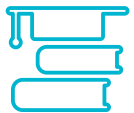
Helping you navigate industry change

The combined firm will bring together experts in the core sectors of energy, financial services, infrastructure and project finance; lifesciences and healthcare; real estate; hotels and leisure; and TMT.



A modern firm driven by technology

Our vision is to be at the forefront of legal innovation, offering new high quality services to clients and new ways of delivering and accessing all our legal services.



Sharing our knowledge and insights

We will continue to be at the forefront of thought leadership in our core sectors and practices, building on existing publications, client briefings and reports.



World-class bench strength

With over 100 lawyers across the MENA region closely supported by a platform of over 4,500 lawyers globally, we can offer a flexible service delivery model to you, advising on both your largest transactions and your routine legal issues.



Assisting you around the globe

CMS serves clients from 70 offices across 39 countries, offering a global team of 4,500 lawyers with the ability to support you wherever you do business. We are fully integrated, allowing us to ensure the best experts are assigned to your transaction, no matter where they might be.



Driven by values

CSR, and diversity & inclusion lie at the heart of our culture. By respecting and including every individual we encourage innovation and creativity, adding value to our business and enhancing client service



What will the new firm look like?



Size

- 6th largest worldwide (by headcount).
- More than 4,500 lawyers, including more than 1,000 partners.
- Total staff of 7,500 people.
- Global revenues in excess of \$1.25 bn



Geographic coverage

- MENA offices in Algeria, Iran, Iraq, Lebanon, Morocco, Oman, Turkey and the UAE.
- Best friend relationships in all other regional jurisdictions.
- Over 100 lawyers across MENA region.
- 70 offices across 39 countries



Rankings

- **80 Band 1 rankings** across Chambers and Legal 500
- **Top 5 Most Innovative Law Firm**, FT Innovative Lawyer Awards, 2015.



Practice areas

- Banking and Finance
- Corporate and Private Equity
- Disputes
- Infrastructure, Construction and Energy
- Real Estate, Hotels and Leisure
- Telecommunications, Media and Technology



Your Team in Dubai

Corporate



Mohammed Majid

Partner

E mohammed.majid@cms-cmno.com

Oil & Gas



Matthew Culver

Partner

E matthew.culver@cms-cmno.com



John O'Connor

Partner

E john.oconnor@cms-cmno.com

Projects & Construction



Amir Kordvani

Partner

E amir.kordvani@cms-cmno.com

Disputes



Randall Walker

Partner

E randall.walker@cms-cmno.com



Nick Kramer

Partner

E n.kramer@cms-cmno.com



Jeremie Witt

Partner

E jeremie.witt@cms-cmno.com



Mark Rocca

Partner

E m.rocca@cms-cmno.com

Finance



Shakeel Adli

Partner

E shakeel.adli@cms-cmno.com

Real Estate



Geoff Smith

Legal Director

E geoff.smith@cms-cmno.com



Law . Tax

Your free online legal information service.

A subscription service for legal articles
on a variety of topics delivered by email.
cms-lawnow.com



Law . Tax

Your expert legal publications online.

In-depth international legal research
and insights that can be personalised.
eguides.cmslegal.com

CMS Cameron McKenna Nabarro Olswang LLP
Cannon Place
78 Cannon Street
London EC4N 6AF

T +44 (0)20 7367 3000
F +44 (0)20 7367 2000

The information held in this publication is for general purposes and guidance only and does not purport to constitute legal or professional advice.

CMS Cameron McKenna Nabarro Olswang LLP is a limited liability partnership registered in England and Wales with registration number OC310335. It is a body corporate which uses the word "partner" to refer to a member, or an employee or consultant with equivalent standing and qualifications. It is authorised and regulated by the Solicitors Regulation Authority of England and Wales with SRA number 423370 and by the Law Society of Scotland with registered number 47313. It is able to provide international legal services to clients utilising, where appropriate, the services of its associated international offices. The associated international offices of CMS Cameron McKenna Nabarro Olswang LLP are separate and distinct from it. A list of members and their professional qualifications is open to inspection at the registered office, Cannon Place, 78 Cannon Street, London EC4N 6AF. Members are either solicitors or registered foreign lawyers. VAT registration number: 974 899 925. Further information about the firm can be found at cms.law

© CMS Cameron McKenna Nabarro Olswang LLP

CMS Cameron McKenna Nabarro Olswang LLP is a member of CMS Legal Services EEIG (CMS EEIG), a European Economic Interest Grouping that coordinates an organisation of independent law firms. CMS EEIG provides no client services. Such services are solely provided by CMS EEIG's member firms in their respective jurisdictions. CMS EEIG and each of its member firms are separate and legally distinct entities, and no such entity has any authority to bind any other. CMS EEIG and each member firm are liable only for their own acts or omissions and not those of each other. The brand name "CMS" and the term "firm" are used to refer to some or all of the member firms or their offices. Further information can be found at cms.law