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# International Private Equity

2015



One of the most favoured practices for regional and global private equity clients, this group's seven CEE offices enjoy a 'richly deserved outstanding reputation.'

*Chambers Europe*



The CMS network is definitely something that is a feather in the cap and makes for a more seamless service.

*International Management Consultancy*



The team establishes good relationships with clients and pulls out all the stops to get the job done.

*Chambers & Partners*



Their expertise, their ability to manage a relationship, commercial capability, ability to cut through legal jargon - those are their strengths.

*Client feedback*



Extremely high technical ability and solution-driven approach.

*Chambers & Partners*

Award winning practice:

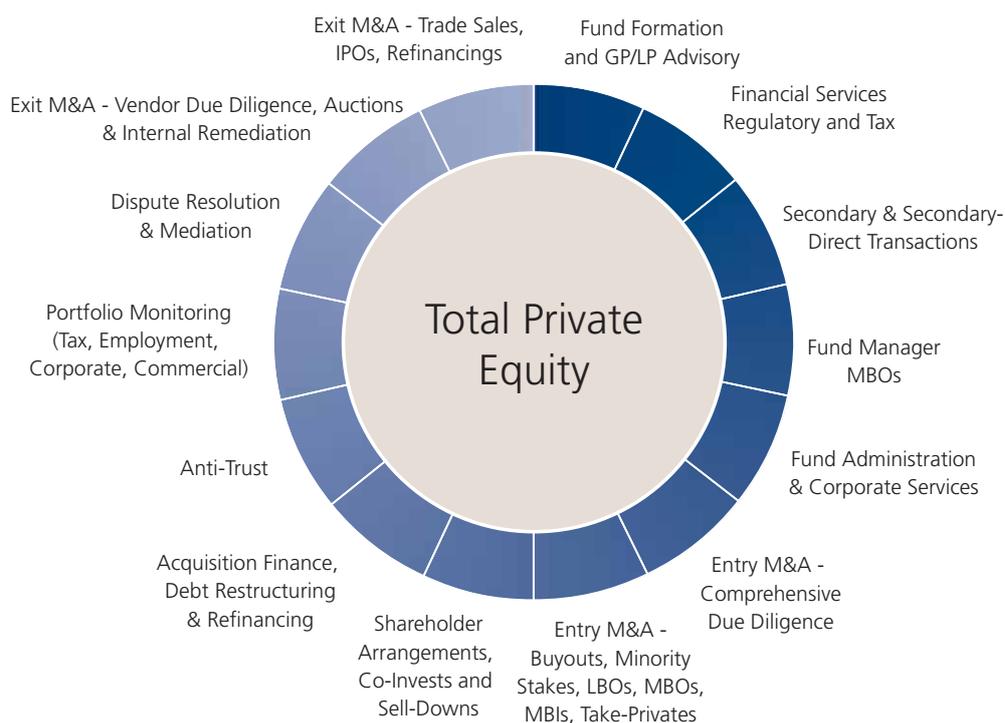




# Private Equity Sector Group

CMS Cameron McKenna has a long-standing and close relationship with the private equity industry across the globe. Our specialists have built a strong reputation in advising private equity funds and management teams on various types of deals in recent years.

We deliver a total private equity package, assisting our clients through all stages of a fund's life, from upstream fund formation and administration to the actual making of investments, portfolio monitoring and investment exiting. It's a one stop service that can provide:



# Our team

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## What our clients value

- Intense client focus with unique industry perspective
- Full private equity service offering
- Efficient and coordinated project execution
- Flexible and innovative billing

# Our experience

Relevant experience of our lawyers includes advising:

## **3i Group plc**

- on the sale of the majority shareholding in Centrul Medical Unirea, a leading Romanian medical services provider, to Advent International. This deal was reported to be one of the largest M&A transactions of the year to date in Romania
- 3i Group through its 3TS Central European Fund II on its investment into Internet Mall, the biggest Czech e-tailer group

## **3TS Capital Partners**

- on the acquisition of ClickAd, a leading online advertising company in Poland

## **Abris Capital**

- on the acquisition of a supermarket chain in western Ukraine, which comprises 25 supermarkets

## **Advent International**

- across five jurisdictions on the acquisition and subsequent €315million sale to Pamplona of Partner in Pet Food, a leading European manufacturer of private-label pet food
- on the acquisition of 100% of the shares in TES Vsetin and MezServis, a leading European manufacturer of tailor-made power generators and components used in the production of hydro, wind and non-renewable energy generation, from Penta Investments
- on the acquisition of a stake in ISIDA, one of Ukraine's cutting edge medical treatment and healthcare providers
- on the acquisition of a majority stake of the shares of Devin AD, Bulgaria's leading mineral water bottler and distributor of soft drinks
- on the largest transaction on the Romanian pharmaceutical market in 2006 - the \$324 million sale of Terapia to Ranbaxy
- a consortium of private equity funds led by Advent International on the €730 million privatisation of Bulgarian Telecommunications Company, including €220 million syndicated financing and €40 million mezzanine financing
- on the €123 million acquisition and leverage and mezzanine financing of LaborMed Pharma group, one of the largest Romanian generic pharmaceuticals producers and distributors
- in connection with the acquisition of a majority stake in Ceramica Iasi, a company specializing in manufacturing masonry products in Romania
- on the acquisition of Kamax and Keystone Bahntechnik (now Axtone), Poland's and Germany's leading manufacturers of components and equipment for the rail industry

## **A consortium of Advent International, IFC, FMO, DEG and Turkven PE**

- on their exit from one of the major independent car rental companies in Turkey with the ultimate buyer being Mitsubishi Corporation entities

## **A consortium led by Bancroft Private Equity**

- on the sale of a majority stake in Starman, the leading cable TV, broadband internet and voice cable services provider in Estonia

## **A consortium of seven leading private equity funds**

- on the leveraged €1.2 billion acquisition of Bulgaria's mobile telecom operator, MobilTel AD; this transaction was the largest leveraged acquisition in Eastern Europe, the largest ever Bulgarian bank market financing and the largest private equity backed M&A transaction in South-East Europe as of July 2004
- on the €1.6 billion disposal (exit) of MobilTel A.D. to Telekom Austria

## **A leading private equity fund management team**

- on the MBO of their existing IT&C fund from their LPs, as well as the formation and funding of a successor Luxembourg-based IT&C fund

## **AnaCap**

- on the acquisition of Banco Popolare Ceska Republika, a Czech unit of Italy-based Banco Popolare

## **A private equity arm of VTB Bank**

- on a US\$150 million investment to acquire 19.90% of Otkritie Financial Corporation, a Russian investment bank

## **Alpha Medical**

- a leading CEE laboratory diagnostics operator and a Penta Investments portfolio company on the acquisition of a laboratory operator in Poland

## **Argus Capital**

- on the acquisition of Polaris, a major Romanian pharmaceuticals company

## **B2 Holding**

- on the acquisition of Ultimo

## **BC Partners**

- together with CMS Hasche Sigle, on the acquisition of Synlab and Futurelab, companies operating several medical laboratories in Germany and in the Czech Republic

## **CVCI**

- on the ca US\$220 million acquisition of strategic stakes in Beymen Magazacilik A.S, the leading luxury retailer in Turkey, and Boyner Büyük Magazacilik A.S, the leading department store chain in Turkey

### **CVCI and NBGI**

- on the acquisition of 90% of the share capital of Prestige 96 – one of the leading producers in the confectionary industry in Bulgaria

### **DBG Eastern Europe**

- on the successful sale of Cenega N.V., one of the leading Central European publishing and distribution houses of computer games with subsidiaries in the Czech Republic, Slovakia and Poland to 1C Europe B.V.

### **EMF/DEG/FMO**

- on their acquisition of Aviva Turkey

### **Enterprise Investors**

- on the management buy-out of Gamet, Poland's largest manufacturer of decorative furniture accessories, from TDA Capital Partners

### **Finext Startup Venture Capital Fund and OTP Venture Capital Fund (PortfoLion)**

- on four independent investments into SME companies operating in the TMT sector within the framework of the EU Jeremie program in Hungary

### **GE Money**

- on the sale of a 60% stake in Expander, Poland's leading financial consulting company, to Innova Capital

### **GIC (the Government of Singapore wealth fund)**

- on the US\$ 250m investment in Turkish real estate developer Ronesans

### **GMT Communications Partners**

- on the financing of the pan-European acquisition of the construction information division of Springer Science and Business Media, the German publisher

### **Intel Capital**

- on a number of investment transactions across Central and Eastern Europe

### **KKR**

- on the acquisition of the SBB / Telemach Group in Serbia, Slovenia, Bosnia, Croatia, Montenegro and Macedonia for approximately EUR 1 billion, being its first direct investment in SEE

### **Merrill Lynch International**

- on the structured acquisition of two target special purpose vehicles under the Pinnacle real estate investment project in Bulgaria, including advice on transaction structure, corporate analysis and financing

### **Mid Europa Partners**

- on the acquisition of a strategic stake in Energy 21, a.s., the largest Czech-based independent developer and operator of solar power parks in CEE. This is one of the biggest investments into solar power parks in the Czech Republic to date
- on stake increase in Energy 21 a.s. ('Energy 21') to 95%
- on the due diligence regarding the acquisition of RADIOKOMUNIKACE a.s., the dominant radio and TV broadcasting operator and the second largest

fixed-line operator in terms of client numbers in the Czech Republic

- on the acquisition of Żabka Polska, the owner of the biggest convenience stores Żabka in Poland, from Penta Investments
- on the acquisition of Polish Cable Railways (PKL)
- on the acquisition of majority stake in Jaworzyna Krynicka
- on the acquisition of PS Food

### **Money.pl**

- on the sale to Wirtualna Polska

### **O2 and Innova Capital**

- on their entry to O2 and financing of the PLN 375m acquisition of Wirtualna Polska, leading Polish internet portal, by the consortium of O2/Innova Capital

### **Ono**

- advised one of the exiting shareholders on the sale of Spanish cable operator Ono for a reported enterprise value of EUR 7.2 billion

### **Oresa Ventures**

- on the management buy-out of the Trinity companies in Poland and Romania & subsequent exit
- on the buy-out of PLOH, a leading Polish vending business

### **Resource Partners**

- on the acquisitions of: Interchem (leading detergents and cosmetics distributor in Poland) as well as retail networks of Drogerie Aster and Drogerie Natura

### **Riverside**

- on the sale of its portfolio company MK Żary

### **Societe Generale Asset Management**

- in connection with an acquisition in the retail sector in Poland

### **Sun Capital Partners**

- on the acquisition of Pannunion Plc., a listed company on the Budapest Stock Exchange, including a mandatory public purchase offer for all shares

### **Two private equity sponsors, Partners in Life Sciences and Citigroup Venture Capital International**

- on the US\$250 million leveraged acquisition of Biofarma leac Sanayi ve Ticaret A.S., a leading Turkish generic pharmaceutical manufacturing company

### **UniCredit Bank**

- the mandated lead arranger on the senior and mezzanine financing of Mid Europa Partners' acquisition of Serbia Broadband, Serbia's largest cable TV operator. It was the first leveraged buyout project in Serbia

### **UniCredit Bank Austria, BNP Paribas, ING Bank and WestLB**

- on the financing of the acquisition of UPC Slovenia by Mid Europa Partners from Liberty Global, Inc

### **V4C Advisers**

- on the acquisition of home.pl

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