

CMS Hasche Sigle

Lennéstraße 7  
10785 Berlin – Germany  
T +49 (0)30 20360-0  
F +49 (0)30 20360-1299  
www.cms-hs.com

Arndt Hellmann  
Head of Public & Media Relations  
T +49 (0)30 20360-1208  
Arndt.Hellmann@cms-hs.com

# press release

Date: 18.06.2009

1/2

## Strategic partnership in the mail market:

### **TNT Post takes stake in mail companies of Georg von Holtzbrinck publishing group**

Stuttgart – TNT Post Deutschland GmbH is taking a stake in thirteen regional mail delivery businesses owned by the Georg von Holtzbrinck publishing group. This will take joint household coverage by the two companies to more than 40%.

A team led by Stuttgart-based CMS Hasche Sigle partner Dr Maximilian Grub advised the Georg von Holtzbrinck publishing group in its negotiations with TNT Post.

TNT is acquiring two 50% shareholdings in Berlin and Brandenburg, plus minority interests of 25.1% in the Saarbrücken, Freiburg, Constance, Trier, Cottbus and Würzburg regions.

TNT Post has been operating in the German mail market for ten years, focusing on expanding its delivery network by way of partnerships and equity stakes in existing companies, in addition to developing its own structures. The new equity holdings in Berlin and Brandenburg as well as in the regions around Saarbrücken, Freiburg, Constance, Trier, Cottbus and Würzburg are part of TNT Post's strategy of integrating regional mail service providers to help build a nationwide delivery network.

The Georg von Holtzbrinck publishing group originally acquired the mail delivery companies involved in this deal with TNT Post from the insolvency administrator of PIN Group AG last year. The companies have a total of some 2,500 employees.

---

CMS Hasche Sigle is one of the leading commercial law firms. More than 600 lawyers serve their clients in nine major German commercial centres as well as in Belgrade, Brussels, Moscow and Shanghai. CMS is the organisation of independent European law and tax firms of choice for organisations based in, or looking to move into, Europe. CMS provides a deep local understanding of legal, tax and business issues and delivers client-focused services through a joint strategy executed locally across 28 jurisdictions with 54 offices in Western and Central Europe and beyond. CMS was established in 1999 and today comprises nine CMS firms, employing over 2,400 lawyers and is headquartered in Frankfurt, Germany. The members of CMS are in association with The Levant Lawyers with offices in Beirut, Abu Dhabi, Dubai and Kuwait.

CMS offices and associated offices: **Amsterdam, Berlin, Brussels, London, Madrid, Paris, Rome, Vienna, Zurich**, Aberdeen, Algiers, Antwerp, Arnhem, Beijing, Belgrade, Bratislava, Bristol, Bucharest, Budapest, Buenos Aires, Casablanca, Cologne, Dresden, Duesseldorf, Edinburgh, Frankfurt, Hamburg, Kyiv, Leipzig, Ljubljana, Lyon, Marbella, Milan, Montevideo, Moscow, Munich, New York, Prague, Sao Paulo, Sarajevo, Seville, Shanghai, Sofia, Strasbourg, Stuttgart, Utrecht, Warsaw and Zagreb.

For more information please visit our website [www.cms-hs.com](http://www.cms-hs.com). For more information about CMS please visit [www.cmslegal.com](http://www.cmslegal.com).

**Advisers CMS Hasche Sigle:**

Dr Maximilian Grub, Partner (Lead Partner)

Dr Ulrich Thiem

Dr Florian Hofer

Dr Michael Allmendinger (all Corporate/M&A)

**Contact:**

Tel.: +49 711 9764 319

E-mail: Maximilian.Grub@cms-hs.com

**Inhouse at Holtzbrinck:**

Dr Sabine Knauer

---

CMS Hasche Sigle is one of the leading commercial law firms. More than 600 lawyers serve their clients in nine major German commercial centres as well as in Belgrade, Brussels, Moscow and Shanghai. CMS is the organisation of independent European law and tax firms of choice for organisations based in, or looking to move into, Europe. CMS provides a deep local understanding of legal, tax and business issues and delivers client-focused services through a joint strategy executed locally across 28 jurisdictions with 54 offices in Western and Central Europe and beyond. CMS was established in 1999 and today comprises nine CMS firms, employing over 2,400 lawyers and is headquartered in Frankfurt, Germany. The members of CMS are in association with The Levant Lawyers with offices in Beirut, Abu Dhabi, Dubai and Kuwait.

CMS offices and associated offices: **Amsterdam, Berlin, Brussels, London, Madrid, Paris, Rome, Vienna, Zurich**, Aberdeen, Algiers, Antwerp, Arnhem, Beijing, Belgrade, Bratislava, Bristol, Bucharest, Budapest, Buenos Aires, Casablanca, Cologne, Dresden, Duesseldorf, Edinburgh, Frankfurt, Hamburg, Kyiv, Leipzig, Ljubljana, Lyon, Marbella, Milan, Montevideo, Moscow, Munich, New York, Prague, Sao Paulo, Sarajevo, Seville, Shanghai, Sofia, Strasbourg, Stuttgart, Utrecht, Warsaw and Zagreb.

For more information please visit our website [www.cms-hs.com](http://www.cms-hs.com). For more information about CMS please visit [www.cmslegal.com](http://www.cmslegal.com).