



Risk, Resilience
and Reputation

Focus on Funds | Risk, Resilience and Reputation

Effective early dispute management

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Presenting today



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What will we cover?

1. Why is early dispute management important
 2. What sort of disputes can I expect to see?
 3. What should I look out for at the start of the dispute?
 4. Practical matters
 5. How to handle disputes
 6. What is a good agreement?
 7. Future trends in funds litigation
 8. Multidisciplinary risk and crisis management
-



Why early dispute management is important

What sort of disputes can I expect to see?



People

Management Disputes (LP/GP)

LP activism

Disputes with the GP Board

Disputes with the Management Board

Disputes with the Service Providers

Money

Disputes over carry / partner entitlement

Fund valuations

Disputes within the GP board

What should I look out for at the start of the dispute?



Under what agreement(s) does the dispute arise?



Who are the parties to the dispute and where are they located?



What is the dispute resolution procedure (litigation, arbitration, expert determination)?



Dispute escalation process to be followed



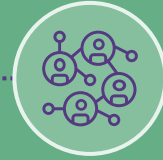
What are the local rules?

Practical matters

Document preservation



People / information gathering



The role of legal counsel and external experts



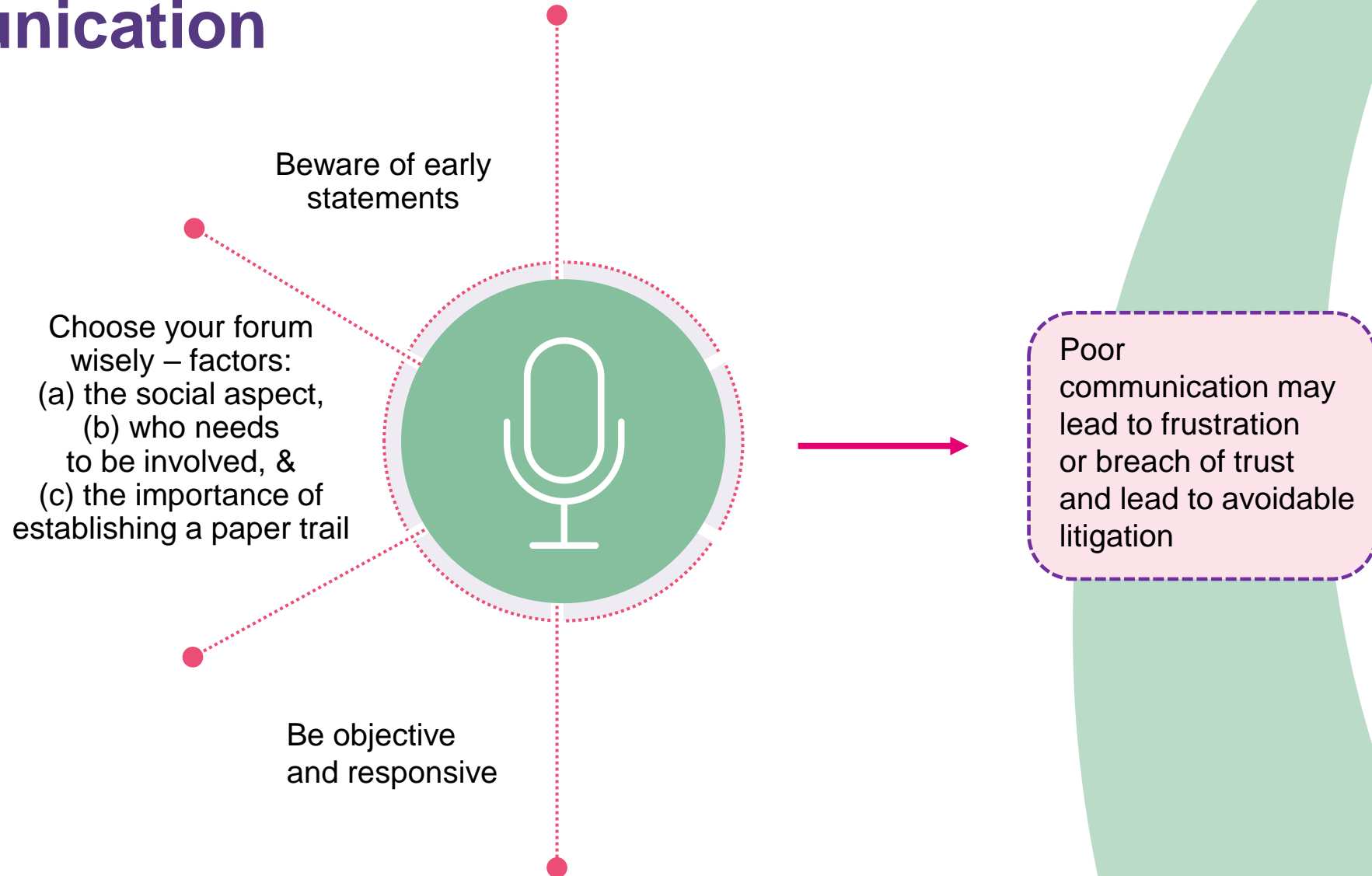
Ensuring Privilege




“Without prejudice” and negotiation




How to handle disputes: communication




How to handle disputes: prepare for negotiation




Know your strengths and weaknesses



Identify your goals and your counterparty's goals



Determine an acceptable range of negotiation



Identify the alternatives to a negotiated solution – impact for you and your counterparty

What is a good agreement?



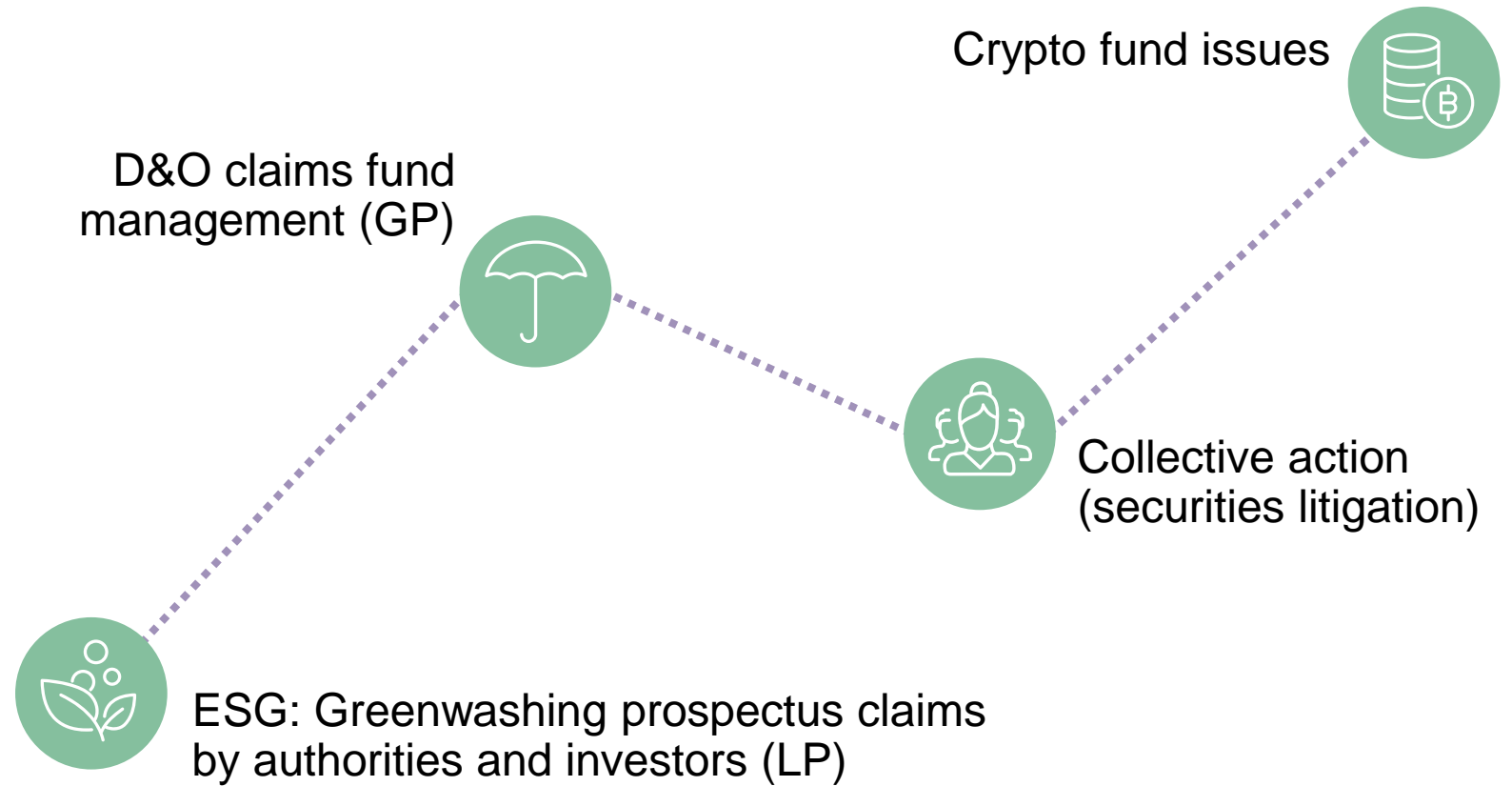
Ends the dispute for good

Involves all the necessary parties

Is practical to implement

Re-establishes trust

Future trends in funds litigation



Multidisciplinary risk and crisis management



Reputation is key (ESG claims with media attention create direct reputational damages)



Multidisciplinary risk management: climate expert, communication, legal, finance, valuation



Monitor contractual risk allocation and insurance coverage claims/costs



Proactive stakeholder management with authorities (regulatory) and important stakeholders



Any questions?



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