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International Capital Markets Group

Contacts Book



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Delivering true depth of expertise and resources across the globe

We are delighted to introduce you to the latest edition of the CMS International Capital Markets Contacts Book. Our 2017 three-way merger has meant we now have an even bigger and stronger International Capital Markets Group, comprised of hundreds of lawyers based all over the world across our global network. We regularly advise investment banks, financial institutions, corporate issuers and government bodies on equity fundraisings, debt capital markets and structured products in respect of both domestic and international transactions.

We deliver high quality service and value. Our team regularly works and trains together across our practice and sector groups. By combining our international capital markets and US securities expertise with national market understanding of our locally based experts, we are able to work as a cohesive and efficient team. Our group has a substantial and active capital markets offering, handling transactions ranging from IPOs, secondary offerings and private placements to debt issuances and derivatives and structured products. With a broad client base and in-depth sector expertise, our advice is always delivered in the appropriate commercial context.

This book contains details of the key contacts in each of our offices, which together form our International Capital Markets Group. Please do reach out any of our team for transactional advice or ad hoc queries.



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Mirko Daidone is Partner in the Tirana office. In 2011 he began collaborating with the Firm as Senior Associate. He provides legal advice on complex infrastructure projects in the Balkans.

Mirko has matured significant experience in Italy, Spain and England in an important international law firm in the insurance, commercial and antitrust areas. He provides legal services to companies concerning all problems related to the start-up and daily business management including in relation to human resources and litigation.



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Martin Zuffer is a partner at CMS and head of the team for banking and capital markets law. He advises leading corporations, banks and financial institutions in the fields of transactions as well as regulatory matters on all aspects of banking and capital markets law. During his 15 years of professional experience he has been in charge for numerous Austrian and international IPO's, Secondary Offerings as well as debt issues.

Besides banking law and capital market transactions the focus of his advisory services lies on the areas of corporate law and private equity. Martin Zuffer is author of numerous articles and publications on banking and capital market law and has repeatedly been recommended by legal directory Global Chambers as an expert in capital markets.



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In 2009, Vincent became a partner at CMS Belgium. In addition to sitting on the worldwide Executive Committee of CMS, Vincent heads CMS Belgium's M&A department. Vincent's practice focuses on mergers and acquisitions, private equity and capital markets in connection with both private and public transactions, whether cross-border or domestic, essentially on behalf of large Belgian and non-Belgian corporates.



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Nedžida advises clients in the fields of M&A, corporate and commercial law as well as finance and project finance, having notable experience in major commercial transactions and development. She is experienced in the formation of corporate and business structures in Bosnia and Herzegovina, and regularly advises clients on the regulatory and commercial environment under Bosnian law.



She is 'a focused, energetic and hard-working adviser'.

Chambers & Partners Europe



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Ted Rhodes is Managing Partner of our Rio de Janeiro office. Ted advises on international corporate transactions and has extensive experience in cross-border transactions, including M&A, joint ventures and investments into and out of Brazil across a number of sectors.



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Elitsa has participated in many large-scale international banking and finance transactions, as well as advising on regulatory and capital markets mandates for international companies and major financial institutions.



Elitsa was the backbone of the project; she kept things moving forward each day.

Chambers & Partners Europe



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Jorge's practice focuses on mergers and acquisitions, capital market operations, and private equity. He counsels international clients on matters of finance, hospitality, and natural resources. He has been admitted to the bar in both Chile and New York.

Jorge has regularly participated in cross-border business combination operations, advising both local clients in their expansion endeavors in Latin America, as well as for foreign clients in their businesses in Chile, and in other regions of Latin America.



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Falk's clients include foreign, and foreign-invested, companies in a range of industries, including consumer products, automotive, IT, life sciences, machinery and equipment, and textiles. He also advises in the areas of China-related commercial, corporate and real estate issues as well as dispute resolution.





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Vera specialises in venture capital and private equity investment, cross-border M&A, foreign direct investment, IPOs and capital markets transactions. Before joining CMS, Vera worked for two top-tier law firms in China where she advised clients in different industries such as real estate, consumer products, manufacturing, TMT and life sciences.

Vera is admitted to the bar in China.



In China, the team provides comprehensive and tailored advice to clients looking to capitalise on growing markets in the PRC. Client like the lawyers' proactive approach, remarking: 'They are completely on the ball and extremely thorough'.

Chambers & Partners Asia

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Hrvoje specialises in corporate and capital markets matters, and has been advising large international clients and investment funds in Croatia. His expertise includes all types of M&A - both national and international in scope - including mergers, demergers, stock or asset purchases, exchange of shares and joint ventures.



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Pavla's practice focuses on a wide range of transactional and regulatory matters. Her capital markets experience includes advising clients on securitisation programmes, bond issuances and stock exchange listings.



Department head Pavla Křečková is described as a 'pragmatic lawyer'.

Chambers & Partners Europe



Local head of banking Pavla Křečková has a superb reputation.

Legal 500





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Helen is ranked as the number one lawyer in Central and Eastern Europe for financial services M&A by Mergermarket, having advised banks and insurers on corporate matters in the region for more than a decade. Helen specialises in privatisations as well as joint ventures and corporate finance transactions.



Helen Rodwell is lauded for her ‘invaluable foresight, commitment, and solution-oriented approach’. She is well versed in regional deals, and has a particular focus on private equity matters.

Chambers & Partners Europe



Helen Rodwell is ‘a strong team leader with common sense and commercial acumen’.

Legal 500

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Marc-Etienne has a broad range of experience advising in debt capital markets (plain-vanilla and structured bonds, European private placements, EMTN programmes, hybrid instruments, covered bonds, high yield, commercial paper and liability management transactions), equity capital markets (IPOs and secondary offerings) and structured derivatives, with an emphasis on equity derivatives transactions.



Marc-Etienne Sébire ‘is extremely committed and is supported by a great team,’ assert interviewees, adding that he is ‘fully accessible and always ready to answer our questions and give practical advice’.

Chambers & Partners Europe



Practice head Marc-Etienne Sébire is ‘a talented lawyer who understands very well the global picture of finance’, and is ‘always available and extremely enthusiastic’.

Legal 500 Paris





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Grégory specialises in both domestic and offshore securitisation and structured finance transactions relating to all forms of assets (in particular trade receivables, infrastructures, public receivables, housing loans and tangible assets). Grégory is also a recognised expert in covered bonds.

He has extensive expertise in the field of structured financing (acquisition financing, real estate financing, stocks financing, equipment financing, etc.) and other traditional forms of financing structures (loans, credit facility, trade financing, guarantees, factoring, security packages, etc.). He also manages the setting up of security and guarantees, the transfer of bank shares, acts as counsel to borrowers, and drafts consultations on banking and financial regulation.

Gregory is recommended for Securitisation and Structured Finance in:

- **Legal 500 EMEA:** Banking & Finance / Capital Markets;
- **Legal 500 Paris:** Banking & Finance / Capital Markets;
- **Chambers & Partners;**
- **Magazine des Affaires** – (Grégory Benteux is mentioned in the publication related to the 50 rising stars of the French market); and
- **IFLR 1000**

Germany

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Andreas' scope of work includes advising on corporate law, capital markets law, securities regulation, takeover law and the implementation of capital, IPOs and secondary offerings. He has advised more than 30 national and international companies on their initial and secondary public offerings, and is experienced in doing business with emerging markets clients and issuers. In 2011, he advised the Board of Brenntag on its IPO. In 2012, Andreas and a cross-border team at CMS advised Telefónica Germany in all legal matters in connection with the largest IPO in Germany for the past five years.



Andreas Zanner is an 'excellent negotiator' and 'absolutely reliable'.

Legal 500





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Philipp's practice consists of advising on IPOs, capital increases and secondary offerings, as well as bond issuances and structured instruments, such as asset-backed securities and derivatives. In the past few years, Philipp has advised on 19 IPOs. He and a cross-border team at CMS advised Telefónica Deutschland on all legal matters in the largest IPO in Germany for the past five years (2012), on the debut benchmark bond issuance (2013) and the second benchmark bond issuance (2014), as well as the rights offering (2014).



Clients appreciate Philipp Melzer's 'excellent knowledge'.

The Legal 500



Philipp Melzer is 'a clever lawyer who stays cool under pressure'.

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Oliver's focus in the debt capital markets includes structured and straight debt issuance programs, structured financing products, and corporate and sovereign bond issues, Schuldschein loans and Namensschuldverschreibungen, derivatives and clearing of financial instruments (including derivatives).



'Leading Lawyer' for Debt Capital Markets.

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Shirley Lau's practice primarily focuses on commercial and corporate finance in Hong Kong. Her experience includes mergers and acquisitions, a full range of regulatory compliance including matters concerning The Stock Exchange of Hong Kong Limited (Main Board and the Growth Enterprise Market) and the Code on Takeovers and Mergers, corporate restructuring, public offerings (both local and H-share), secondary fund raising exercise, direct investment in the People's Republic of China and matters concerning the Companies Ordinance and Hong Kong securities related legislations.



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Erika has advised financial institutions and state bodies on banking and finance, as well as securities law. Erika has amassed considerable knowledge relating to finance transactions, regulatory issues, derivatives and investments. She advises the largest players in the financial services sector.

Erika is recommended by Legal 500, Chambers & Partners and IFLR 1000 in several categories, including: Bank Lending, Project Finance, Capital Markets and Restructuring and Insolvency.



...a hard-working and creative lawyer with an eye for detail.
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Chambers & Partners





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Anikó has been involved in numerous corporate transactions, including takeovers transactions for companies listed on the stock exchange, M&A, cross-border mergers, joint ventures and venture capital/private equity transactions.

Anikó regularly advises on regulatory and licensing matters and is an arbitrator at the Money and Capital Markets Arbitration Court of Hungary.

Anikó is recommended by Legal 500, Chambers & Partners and IFLR 1000 in several categories, including Corporate, M&A and Capital Markets.



Practice head Anikó Kircsi handles significant domestic and cross-border transactions.

She is technically proficient and thorough. Her knowledge of the law and her attention to detail are outstanding..

Chambers & Partners

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Massimo Trentino joined the firm in 2017 as Partner in the Corporate M&A and Banking and Finance departments.

He provides legal consulting in complex corporate and finance transactions, mergers and acquisitions, and with respect to private equity, corporate finance (debt and equity), investment funds, and capital markets.





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Paolo's areas of specialisation include banking and finance, and capital markets transactions.

Paolo focuses on acquisition finance, capital markets (including derivatives and securitisations), real estate finance, corporate restructuring, M&A and financial services regulations.

He works in particular with domestic and foreign banks, investment banks, private and listed companies, and private equity funds.

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Vivian heads the Luxembourg banking and finance practice where he advises on all types of financing transactions. He specialises in securities law, regulatory matters involving banks, investment firms and insurance companies.

Vivian also specialises in alternative investment management, securitisation and capital markets matters.



'Particularly strong contact' Vivian Walry has 'extensive knowledge of banking and finance', and heads 'a very knowledgeable and supportive team'.

Legal 500



The firm's 'service levels are impeccable, in terms of response times, user-friendliness of the advice and value for money'.

Chambers & Partners



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Enrique specialises in real estate and infrastructure projects. He has participated in all stages of development required for these types of projects including: conceptualisation and structuring; engagement through public bidding procedures or private contracting; development and construction; and the financing and daily operation of these projects. Enrique also advises on the creation of the corporate structures required to carry out these projects.

Enrique has recently participated in the financing of a public hospital developed through a Project for the Provision of Services (PPS) that won the “Latin America Deal of the Year” award in 2012 by Project Finance magazine; and the closure of the world’s second largest landfill and utilisation of the biofuel to generate electricity.



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Reinout chairs the Corporate practice, is a member of the Board of CMS Derks Star Busmann and a member of the CMS Executive Committee. In his practice, he regularly advises on the issuance of shares, bonds and other securities, public offers, acquisitions and sales of quoted and private companies in the Netherlands and abroad, stock exchange listings and other capital markets transactions.



Recommended for Corporate/M&A.

Legal 500, the Netherlands



'Leading Lawyer' for Capital Markets.

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Ben Ewing heads up our CMS Office in Oman. His practice encompasses all aspects of corporate and commercial law, with a particular focus on global business projects, joint ventures, mergers and acquisitions and cross-border transactions. Ben has been based in the region for over seven years, working throughout the various jurisdictions of the GCC and wider MENA region.



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Juan Carlos Escudero has more than 20 years of experience as a lawyer. He is the Managing Partner and the head Partner of the Corporate/M&A and Banking and Finance teams. Juan has extensive experience in advising financial institutions and companies on the structuring and granting of loans and/or grants in complex transactions in commercial (retail), industry and financial operations, and in complex processes of securities issuance and securitization of assets and other structured products.



Head of department Juan Carlos Escudero Velando 'facilitates deals and finds efficient solutions to the difficulties that arise in a transaction' according to clients.

Chambers Latin America (Banking and Finance)



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Rafał Zwierz is a partner in CMS Corporate/M&A Practice responsible for the development of the capital markets practice in Poland. Rafał supports our clients on projects related to public offerings of shares, listing on the stock exchange as well as public to private transactions.

His experience encompasses capital markets projects as well as M&A transactions concerning both listed and privately-held companies. Rafał has represented issuers and underwriters in multi-jurisdictional public and private equity offerings, including offerings under Rule 144A and Regulation S. He has also advised on M&A transactions and financial restructurings. Rafał Zwierz brings 17 years of transaction experience to the Polish M&A team from the Polish market, as well as the cross-border transactions.





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Dariusz has represented a number of investment banks, Polish private and public issuers, and the government of Poland in various financial transactions, with a particular emphasis on their activities in the international capital markets. He advises on equity and debt offerings by Polish issuers, including the first Polish Eurobond and Polish Yankee bond issues, and the first GDR program. He also advises clients on public takeovers, delistings and other securities law related matters.

Dariusz also advises international corporations, venture capital and private equity funds, and Polish and international financial institutions on M&A and corporate restructurings. His M&A experience covers share and asset transactions, leveraged MBOs, institutional or contractual joint ventures and green field investments among others. Dariusz also advises his clients on divestures, group reorganisations and recapitalisations of existing investments.



Dariusz is a Corporate and M&A expert and ‘a real deal maker’ who ‘has strong client skills and keeps calm no matter what’.

Chambers & Partners



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Francisco's main areas of practice focus on privatisations, M&A, private equity, capital markets (equity and debt), banking, securitisation and structured products.



Peers highlight Francisco Xavier de Almeida's experience and expertise in banking and finance as well as capital markets.

Banking & Finance - Chambers Europe



Francisco Xavier de Almeida 'has long passed from rising star to recommended expert within capital markets'.

Capital Markets - Legal 500



Peers highlight Francisco Xavier de Almeida's business-oriented approach as a key strength. 'He has an excellent understanding of our needs', say clients.

Capital Markets - Chambers Europe



'Outstanding lawyer' Francisco Xavier de Almeida is 'a tremendous help in negotiations'.

Corporate and M&A - Legal 500



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Cristina's expertise includes all types of financing through capital markets, public offerings (including IPOs on the local or international markets), takeover public offerings and squeeze-out procedures, acquisition and disposal of financial instruments (on regulated markets, as well as through ATS/MTF and OTC), and investment funds.

Cristina also has financial regulatory experience, advising on the operation of financial markets and operators, European directives and regulations on capital markets and financial instruments, derivatives, as well as securitised operations and structured financings.



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Konstantin specialises in capital markets and structured finance transactions, and regularly advises corporate clients and financial institutions on a variety of debt and equity capital markets matters, including derivatives and repo transactions. Konstantin also specialises in cross-border banking and finance transactions with a particular focus on real estate, project and acquisition finance.



... a noted authority in debt capital markets.

Chambers & Partners



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Graeme Bruce is a partner in the Corporate department with over 25 years of experience as a corporate lawyer. He is consistently listed as a leading lawyer in the directories and specialises in a range of corporate finance work including IPOs, secondary share issues, fundraisings and public company takeovers and reverse takeovers as well as other M&A work acting for a wide range of fully listed companies, AIM companies, institutions and private companies.



A key partner in the central belt team, Graeme Bruce is valued by clients for his work in M&A, corporate restructuring and public issues.



Clients find the ‘tremendously dedicated and professional’ Graeme Bruce to be ‘a most capable lawyer’.

Chambers UK

Legal 500



Serbia

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He is a qualified lawyer in Austria and Serbia, and has been recommended as an expert in both countries by Legal 500. Radivoje has been ranked in band 1 as a leading individual in Serbia by Chambers & Partners Global for the past three years.



Radivoje Petrikic receives admiration for his prowess in M&A, corporate and commercial law.

Chambers Europe



The market continues to highlight Radivoje Petrikić as one of the strongest practitioners active in the Serbian market.

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Toby is the Office Managing Partner based in the Singapore office. He has a long-standing record of advising on cross-border, corporate, M&A and investment transactions in the Asia-Pacific region, in particular, Indonesia and has previously practised in China and Australia.

His core specialism is corporate and M&A transactions with a focus on natural resources and related industries, technology, FMCG and hotels & leisure.



Toby Grainger is cited as a 'very good advisor and a very proactive person' by market sources, who are also impressed by his 'efficient and quick' service. He provides corporate advice to clients from a range of industry sectors including mining and manufacturing.

Chambers Europe



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Eric is an associate in the Transactions team in Singapore. He provides advice on M&A, capital raising, restructuring, compliance and general corporate matters.



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Aleš is a specialist in the fields of corporate law, M&A, and privatisations, as well as advising numerous international corporations in a wide variety of industries. He is also a consultant to the Slovenian Ministry of Finance. In recent years, Aleš has repeatedly been listed as a leading expert in corporate and commercial law by Global Chambers.



Managing partner Aleš Lunder is noted for his ‘extremely pragmatic advice’.

Chambers & Partners Europe



Aleš Lunder is ‘very dynamic and possesses broad legal knowledge’.

Legal 500



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Peter is the head of the German Desk in Bratislava and is a member of the international transaction team. He has been a member of the Chamber of Advocates in Vienna and the Slovak Bar Association, and advises in the areas of M&A, financing and property transactions. Peter has extensive experience in advising on complex corporate transactions, including cross-border mergers, joint ventures and private equity transactions.



Peter Šimo has a great deal of international experience, in particular in CEE. His language skills and market knowledge make him a valuable asset to the firm, and a popular choice for international investors.

Chambers Europe





Petra Čorba Stark

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Petra Čorba Stark is Counsel in the Corporate M&A Team at CMS Bratislava where she specialises in complex M&A transactions and innovative corporate restructurings. She has particular expertise in the energy & transport, lifesciences and financial services sectors, where she frequently advises international investors on the acquisition of Slovak companies, as well as on a whole range of corporate matters in the country.



Petra is a well prepared legal advisor with extensive experience from the corporate environment. During our cooperation she has always provided firm, professional support and moreover has shown a high level of client managerial skills, which helped us to conclude our cases and transactions with success.

CEO of Arriva Slovakia



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Carlos has extensive experience advising on M&A, privatisations, joint ventures, strategic alliances and other commercial transactions, as well as having thorough expertise in capital markets matters.

He has been selected as a leading lawyer in the areas of Capital Markets and Corporate/M&A by Legal 500 and PLC.



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Kaspar's main practice areas are banking and finance, capital markets and financial services. He acts for a significant number of international and domestic banks, broker-dealers, insurers, funds, investment managers and other financial institutions as well as corporate clients. In addition to advising on a wide variety of finance and capital markets transactions, he is also an expert on authorisation and compliance requirements, distribution, cross-border business, insider dealing and market abuse, anti-money laundering requirements and other regulatory matters.

Kaspar is an officially admitted representative of listed companies at the SIX Swiss Exchange and is a member of the Swiss bar.





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Stephan focuses on corporate (M&A) and capital markets, corporate finance as well as acquisition finance and trade finance transactions. He represents issuers in respect of disclosure requirements and the listing of the securities at the stock exchange. In addition, he often advises on cross-border capital markets transactions and public tender offers.

Stephan is an officially admitted representative of listed companies at the SIX Swiss Exchange.



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Döne is a Turkish and Austrian law qualified partner. She is experienced in corporate and commercial transactions for both listed and unlisted companies and has advised on public offerings of securities, M&A, restructurings, privatisations, regulatory matters and other investment-related transactions.



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Graham Conlon

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Graham has extensive experience on transactions in Central and Eastern Europe and the former Soviet Union. He spent over 5 years working for a magic circle firm, most of that as part of their CEE-SEE team. More recently, Graham lived and worked for over a year in Kazakhstan where he became known as one of the leading expat lawyers. He has advised a range of premium emerging markets-focussed clients on a number of high profile acquisitions and disposals in the region.

Clients have remarked that Graham is 'very pragmatic' and 'very commercial' in his approach. Graham also recently won the Young Dealmaker of the Year prize by Mergermarket.



Graham Conlon is a very pragmatic person and very open, the kind of lawyer I would be very happy to continue instructing and I will.

Quote from Senior Legal Counsel at a major global conglomerate





Maria Orlyk

Partner

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Maria Orlyk is Partner at CMS in Kyiv, which she joined since its first days in 2006. Maria Orlyk is an experienced Ukrainian attorney who holds an LL.M. degree from Wake Forest University School of Law (USA) as well as Master's degree in International Law from Institute of International Relations of Kyiv National Taras Shevchenko University. Her areas of specialization include Corporate Law, Mergers & Acquisitions, Dispute Resolution, Competition, and Labour Law. She has ample experience of advising clients from various industries, including mining, financial services, pharmaceuticals, heavy machinery, energy, paint and coatings and others.



Maria has well-established communication skills. She understands our thinking and approach, and could translate our desires into the local business environment.

Chambers Global



Anna Pogrebna

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Anna Pogrebna is a partner at CMS in Kyiv focusing on banking & finance, and real estate and tax law. She has developed a strong banking and finance practice of the office. Clients praise Anna Pogrebna for her professionalism and for understanding of their business. Over the last years, she has been a trusted advisor for such well-known international banks.



Anna Pogrebna ... covers banking and finance and real estate matters ... and is highlighted by commentators for her commercial knowledge.

Chambers Europe



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John is head of the CMS Dubai Corporate team. His practice focuses on domestic and international M&A, joint ventures, franchise arrangements and distribution contracts, equity capital markets and general regulatory and corporate advisory matters for local and multinational clients across the UAE and the wider Middle East. He recently advised a major European bank, a French alternative asset manager and a UK listed bank in respect of their capital raising activities across eight Middle Eastern jurisdictions.



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Alasdair is a Partner in our Corporate Team at CMS London and Head of Equity Capital Markets. He specialises in UK and cross-border corporate finance, including public and private M&A, strategic investments and primary and secondary equity issues, as well as regularly advising on infrastructure consortia and corporate joint venture arrangements. He regularly advises quoted companies and financial intermediaries on the UKLA Listing Rules and Disclosure Rules, the Prospectus Rules, the AIM Rules, the Takeover Code and general company law.



Extremely responsive, pragmatic and strong in all areas.

Chambers & Partners





Michael Cavers

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Michael Cavers is a partner in the Financial Services and Products Group. Having joined CMS in 2002, he became a partner in 2012 and has extensive experience advising on a range of debt capital markets, derivatives and structured finance transactions.



For securitisation, the team is noted as being “willing to think creatively, and is excellent value for money” and Michael is recognised for “his fantastic attention to detail”.

The Legal 500

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David Rivera is US Counsel in the Corporate team with over 20 years of experience advising multinationals, financial services companies, and entrepreneurs on their corporate, securities, and M&A matters.

David regularly collaborates with clients in the financial services, oil & gas, pharmaceuticals, biotechnology, real estate, healthcare, infrastructure, insurance, manufacturing, and technology industries.





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Eva Talmacsi is a U.S. (NY) and UK qualified partner of the Global Corporate Finance Practice of CMS based in London.

Her practice focuses on representing UK, U.S. and European clients in a wide range of transactions, including cross-border private and public company mergers and acquisitions, privatisations, private equity and venture capital investments, joint ventures, restructurings, general corporate finance matters, as well as equity capital markets transactions.

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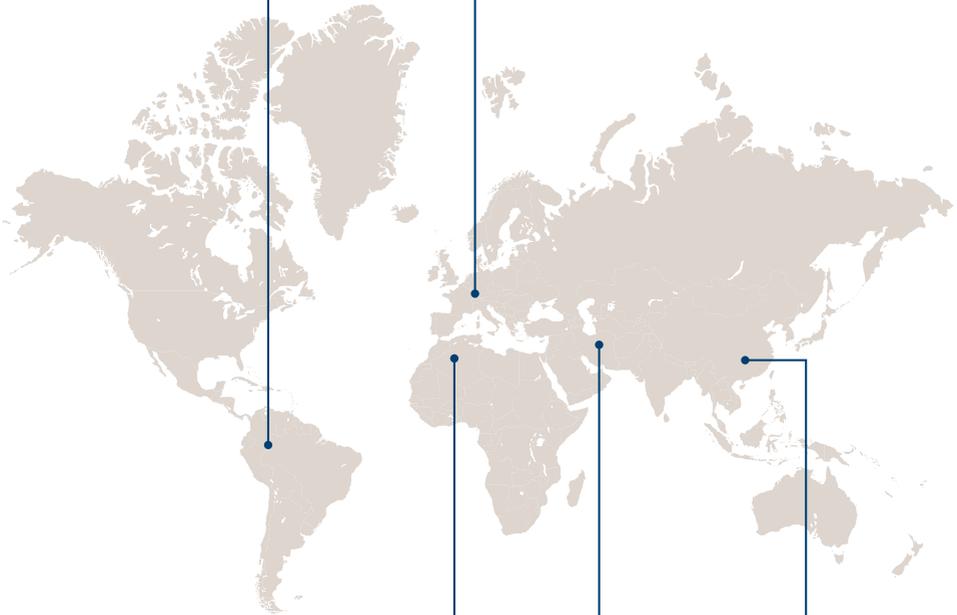
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