

Assisting you in your  
corporate, stock market, M&A  
and private equity transactions



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# Addressing your needs

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No matter what kind of company you run, whether it is listed or private, French or international, whether you are a family group, an institutional investor, an investment fund, an executive, a unicorn entrepreneur or a start-up, we can provide you with tailor-made and innovative solutions in every legal field, at every stage of your transactions.

As we operate in every business sector, we can identify the specific risks related to the strategic issues you might face and bring you relevant legal guidance.

With our in-depth sector expertise, we are able to help you with day-to-day matters, as well as the most complex operations, and creatively assist you through appropriate and straightforward advice. We can work alongside you and support you every step of the way, through your deliberations, negotiations and decision-making processes, aiming to become your best trusted advisor.

## International expertise at your service

>70

offices

>40

countries

€1.475<sup>bn</sup>

turnover in 2020

MORE THAN 500 TRANSACTIONS COMPLETED  
EACH YEAR

>1000 *included* 350

Lawyers in Corporate/M&A

*Partners*

IN FRANCE, > 40 LAWYERS IN CORPORATE/M&A

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# What we do

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## **Mergers and acquisitions:**

- disposals, acquisitions and joint ventures;
- audits, negotiations and drafting of documentation;
- special expertise in international in-bound and out-bound transactions.



## **Private equity:**

- deal structuring with financial and tax modelling;
- introduction or restructuring of management packages;
- structuring and issuing of complex securities;
- build-up in France and abroad;
- venture capital;
- structuring of funds and assisting the management team.



## **Corporate and stock market law:**

- reorganisation and restructuring operations: mergers, transfers of assets, cross-border mergers, international reorganisation operations and corporate finance;
- incentive schemes for managers and executives;
- governance of family companies and groups;
- regulated information;
- market transactions.



## **Legal disputes:**

- enforcement of representations and warranties;
- disputes between partners;
- liability claims against executives;
- claims before the AMF (French market regulator), etc.



## **Compliance with and implementation of Sapin II**

We can help you implementing the various corruption and influence-peddling prevention measures resulting from the Sapin II law by setting up a realistic compliance programme, abiding by the regulations, using tools in line with your company's needs and specific characteristics.

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## **China Desk**

Our bicultural China Desk team is composed of experienced lawyers based in Paris, all experts in advising Chinese clients, whether Chinese state-owned enterprises, private companies, investment funds or individual investors in relation to their outbound investments. Our China Desk team helps its clients to meet their challenges in Europe and Africa in a wide range of sectors.

In addition to its professional skills, this team is accustomed to managing and facilitating multicultural business with a good understanding of the Chinese legal background, to support, coordinate and implement business-focused solutions.

## **German Desk**

Our German desk lawyers have significant experience of the German legal and cultural environment, for either being qualified as Rechtsanwalt, having practiced in Germany for several years or for working regularly on transactions involving groups and entrepreneurs from all German speaking countries and from all sectors.

We have been advising German speaking clients for decades and our dynamic team of lawyers is used to working with our colleagues from CMS in Germany, Austria and Switzerland. Our understanding of German groups, whether large or Mittelstand, helps finding appropriate and pragmatic solutions, as our corporate Chambers & Partners German Desk ranking, for several years in a row, shows.

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# Teams of highly capable lawyers - All-encompassing Expertise

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In every transaction, our teams work closely together and benefit from the firm's various areas of expertise.

**Tax law:**

deal structuring, management of transaction-related risks, defining of tax strategies, management of audits and legal disputes.

**Employment law:**

assistance with all labour and social security law issues in order to manage the employee-related aspects and eliminate any risks when transactions are completed.

**Banking and finance:**

financing, securitisation, complex security issuing and issuing vehicle management operations.

**European and competition law:**

legal compliance of commercial operations and practices in the eyes of the competition authorities and management of legal disputes at national and European level.

**Real estate law:**

global assistance with every issue, from planning transactions to completing them.

**Corporate wealth management and inheritance law:**

structuring, management and inheritance of wealth, taking the specific characteristics of every situation into account.

**Public law:**

assistance in every area of public business and real estate law.

More generally, our teams specialising in **insurance, dispute resolution, commercial law, consumer law, intellectual property law and insolvency & restructuring law** can lend a hand whenever required by a transaction.



Our legal, tax and employment expert teams composed of lawyers, professors of law and former employees of the Stock Exchange authorities, the French highest courts and the French tax authorities, regularly participate in market consultations and proposals for legal reforms. They are actively involved in resolving any complex issues that arise in the cases handled.

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# Our most recent assignments

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**Colgate-Palmolive Group** | Advised on the acquisition of Laboratoires Filorga Cosmétiques, a high-end French cosmetic and anti-ageing brand specialised in skin-care, for nearly €1.5 billion.

**Britvic** | Advised Britvic on the acquisition by Refresco of three fruit juice production plants in France from Britvic, the production and marketing of private juices labels as well as the Fruité brand.

**Groupe Eiffage** | Advised, through Eiffage Concessions, on the acquisition of nine hydroelectric power stations located in the west of France, from Terre d'Avenir.

**Nordex** | Advised Nordex on the sale to RWE of its wind and solar project development business in Europe (France - with more than 100 projects -, Poland, Spain and Sweden), representing a total capacity of approximately 2.7 GW.

**Apollo Global Management, Inc.** | Advised on the acquisition of the manufacturing and marketing of centrifugal injection pumps for the oil and gas industry (Power and Energy segment) from SPX FLOW, Inc.

**KSB** | Advised the KSB Group, a specialist in nuclear pumps and maintenance, in connection with the sale of (i) SPI Energie to the Duffau Technologies Group, (ii) KSB Service Energie (KSE), KSB Service Cotumer (KSC) and Société de Travaux et d'Ingénierie Industrielle (STII) to the Orano Group [and (iii) EITB to Dalkia (EDF Group)].

**SNCF** | Advised SNCF and Ceetrus on setting up the joint structure for the Paris Gare du Nord 2024 project, the purpose of which is to restructure the Gare du Nord railway station in time for the Paris Olympic and Paralympic Games in 2024.

**Biogroup** | Advised on two major external growth operations: the acquisition of the Laborizon group, leader in medical biology in Western France, and the acquisition of the CMA-Medina group, leader in medical biology in Belgium.

**Vivalto Santé Group** | Advised on the acquisition, alongside Icade Santé, of the Confluent Group. In this transaction, Vivalto Santé acquired the operating structures of the Confluent Group and Icade Santé acquired the group's real estate assets.

**Groupe Ferré** | Advised this French independent hotel leader, alongside the management company Aream, on the acquisition from Groupe LFPI, directly, of Alliance Hôtels Développement and Alliance Holding and, indirectly, of a portfolio of 12 hotels located mainly in Paris and the Paris region.

**Satisfaction Group (AWPG)** | Advised Satisfaction Group (AWPG), France's leading independent content producer, and its founder (Arthur), in connection with the acquisition of Sony Pictures Television France (SPTF) and Starling and the simultaneous creation of a joint venture with Sony for the group's future activities.



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# Your main contact people

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