



Supporting your business in Algeria

Supporting investors in their international projects

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CMS Bureau Francis Lefebvre is a member of CMS, the organisation of 10 major independent European law firms providing businesses with legal and tax services across Europe and beyond. Operating in 49 business centres around the world, CMS has over 750 partners, more than 2,800 legal and tax advisers and a total complement of over 5,000 staff.

CMS member firms: CMS Adonnino Ascoli & Cavasola Scamoni (Italy); CMS Albiñana & Suárez de Lezo S.L.P. (Spain); CMS Bureau Francis Lefebvre (France); CMS Cameron McKenna LLP (UK); CMS DeBacker (Belgium); CMS Derks Star Busmann (Netherlands); CMS von Erlach Henrici Ltd. (Switzerland); CMS Hasche Sigle (Germany) and CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH (Austria); CMS Rui Pena & Arnaut (Portugal).

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Law services tailored for your needs

Our clients operate in markets that demand specialised knowledge, skills and aptitude from professional advisers. We provide them expertise across Europe and outside.

Business Areas	Industry Focus
— Corporate / Corporate Finance / Merger and Acquisition	— Automotive
— Taxation	— Food Industry
— Employment and Pensions	— Energy, including Oil and Gas
— Infrastructure projects	— Information Technology, Telecoms and E-Commerce
— Public Private Partnerships	— Pharmaceuticals

CMS positioning in Algeria
“CMS Bureau Francis Lefebvre is strong on tax and takes on major international transactions. Samir Sayah is a tax specialist but also has a very good knowledge of general Algerian law”
Legal 500 EMEA 2010

An acknowledged experience in Algeria

The solutions we provide are geared to the needs of national and international investors, thanks to:

- Our deep historical ties with Algeria. For over 50 years the firm has been continuously active in the Algerian market strengthening its presence with the reopening of our office in Algiers in 2007.
- The expertise of our lawyers managing deals from a local and international perspective. Our transnational vision of the different legal and tax regimes and to the unbeatable experience we have in handling tax matters.
- The trust on the other CMS member firms that – through their strong local expertise and their offices within Europe – can bring added-value on specific industry domains.
- We offer an online information service on tax and legal matters to our clients and we take part in the major Algerian business events.

Choose us is to have the guarantee of a real value through
— A multi jurisdictional team able to join forces at any time
— An international team speaking several languages
— Close working relationship
— Value for money – we would encourage you to use us as a sounding board for ideas, strategy or product development

Focus on... Public Private Partnerships

An example of the integrated approach to combining various legal disciplines lies within Public Private Partnerships (PPPs). The Algerian approach of the PPPs is totally different from the financial one which we can expect. Thus, PPPs require a solid understanding of the diverse legal and tax implications, and an expertise based on in-depth knowledge of public law as well as law and taxation applied to innovative financing techniques.

About CMS Bureau Francis Lefebvre Algeria

With over 50 year experience, CMS Bureau Francis Lefebvre ranks among the foremost business advisory firms in Algeria. In order to help its clients’ deal effectively with increasingly complex legislation and achieve their business objectives, CMS Bureau Francis Lefebvre brings a multi-disciplinary approach to the provision of its legal and tax services through the effective collaboration of its tax, business law and employment law practice groups. Partners and Senior Associates who are recognised experts in their fields are supported by dedicated and technical teams. The effectiveness of our service is reinforced by a vigorous commitment to quality.

An integrated service offering

We work hard to be truly client focused law firms. To ensure the fully integrated service our clients expect, our lawyers have a strong legal practice at a local level and at an international level with the support of CMS. They are also part at least of one of the 8 sector groups we have built in order to better share expertise and experience: Consumer Products, Energy, Hotels and Leisure, Insurance, Infrastructure and project finance, Lifesciences, Private Equity and Technology, Media and Telecommunications.

CMS, leading provider of legal and tax services

CMS Bureau Francis Lefebvre is a member of CMS, an organization of 9 European law firms from whom it can draw further experience and expertise. With more than 2 800 lawyers and 54 offices, CMS has the most extensive footprint in Europe. Its single organisation of practice groups and sector groups provides clients with high quality advice that is seamless, client-driven and coordinated across borders. Each CMS firm is a market leader in its own jurisdiction.

Your contact

Samir Sayah
Partner of CMS Bureau Francis Lefebvre Algeria

As a founder and head of CMS BFL in Algeria, Samir has focused his practice on foreign direct investments, public works, oil and gas related transactions. He is also specialised in international taxation and in particular hydrocarbon tax. He is also active in various areas of corporate and commercial law and foreign exchange controls. As of today, Samir mainly assists international companies with concerns on Algerian corporate, PPP, tax and general business law matters. He currently manages a team of 10 lawyers.

CMS Facts and figures
One of the world’s major networks of European law firms:
— 54 offices
— 29 countries
— c 770 partners
— > 2,800 total lawyers
— c 5,000 total staff
— Combined annual turnover: EUR 737,5 million (2009)

CMS industry specialists
— Many of our partners have worked in-house to develop their sector knowledge; the Algerian team is considered having an “extensive industry expertise”
— Our clients see the Algerian team as “very dynamic and constantly adapting to current trends” and describe the firm’s services as “of superior quality”
Chambers 2011



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