

Your World First

C/M/S

Law . Tax

Private Equity

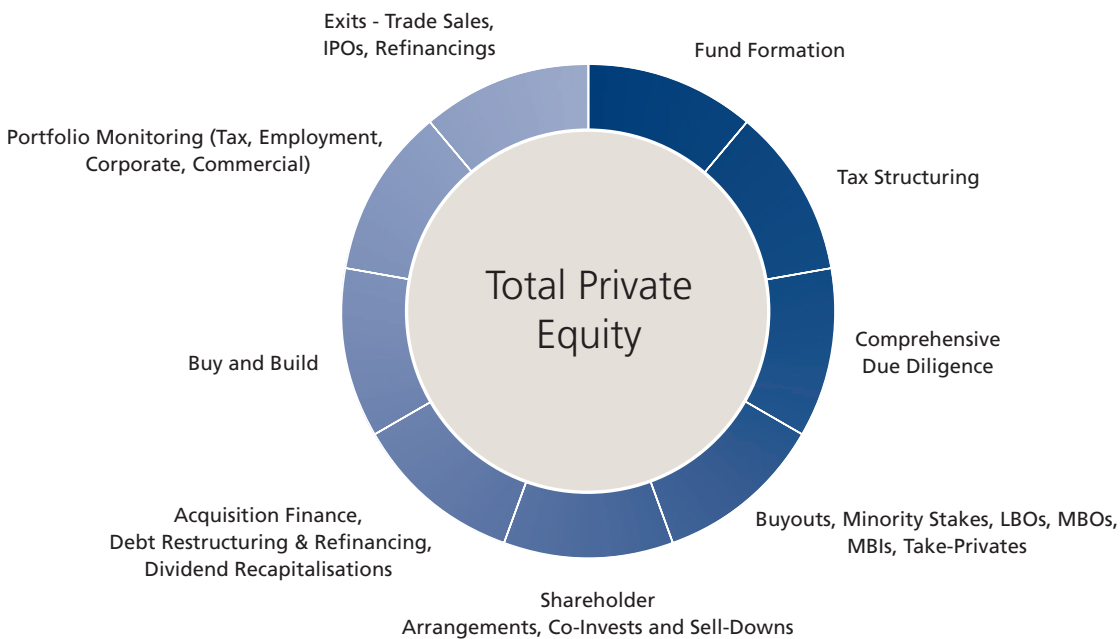


Private Equity group

CMS Cameron McKenna has a longstanding and close relationship with the private equity industry, domestically and across Europe. Our specialists have built a strong reputation advising private equity funds, venture capital funds and management teams on a broad range of deals across the value spectrum.

We deliver a total private equity package acting on venture and development capital, MBOs/MBIs, secondaries, take privates, debt refinancings, dividend recapitalisations and buy and builds, through to exit. We also have fund formation expertise. We pride ourselves on the quality of our advice. Our commercial project management skills enable us to get the deal done and deliver value to our clients resulting in long term working relationships.

It is a truly one stop service that can provide:



Their professionalism shines out head and shoulders above all the other legal teams that I've come across.

Mergermarket



Relationship-driven lawyers that identify whole-heartedly with their clients who, in turn, appreciate their no-nonsense approach. They cut straight to the important points, advising us on the essential issues; the rest they deal with themselves.

Chambers Directory

In-depth sector knowledge

Understanding the industries in which our clients transact is crucial when it comes to effective commercial and legal advice. We organise our business along sector lines which illustrates our client focused culture perfectly.

We bring together individuals from all practice areas and at all levels of experience to focus on a particular business sector. This allows us to understand the specific issues for a transaction in any given sector and provide our advice within that context saving time, money and allowing us to pinpoint the real commercial risks on a transaction.

For us, it is about achieving the right balance of legal advice and commercial industry-focused advice. Through our knowledge of your business, we seek to provide you with objective commercial advice. We welcome it when our role can exceed that of traditional legal adviser, as it is then that we can add real value to your business.

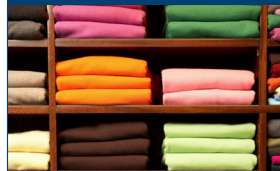
Our clients tell us that our first class legal expertise allied with our approach to service, our willingness to share know-how, our pro-activeness and our tailored advice all contribute to their satisfaction with the value we bring to them.

“ The whole team provide a service beyond anything that I have experienced in over 15 years of doing deals.

Private equity investor

Our key sectors are:

Consumer Products



Construction and Development



Energy and Utilities



Financial Institutions and Services



Lifesciences



Infrastructure and Project Finance



Hotels, Leisure and Sport



Technology, Media and Telecoms



Award winning private equity practice



SHORTLISTED FOR
PAN EUROPEAN
LAW FIRM OF THE
YEAR 2013



BAND 1 FOR
PRIVATE EQUITY
MID-MARKET
BUYOUTS



MID-MARKET
LEGAL ADVISERS
OF THE YEAR
2011





Our recent private equity experience

Some examples of recent relevant work includes advising:

AAC Capital Partners

- on the £120 million acquisition of NSL Services Group from 3i
- on the £130 million disposal of U-Pol to Graphite Capital
- on the acquisition of Martindale Pharmaceuticals

Advent International

- on the acquisition of a majority stake in Devon AD
- on the €188 million acquisition of Provimi Pet Food

AnaCap Financial Partners

- on the acquisition and investment in Mediterranean Bank plc
- on its investment into Aldermore Bank plc made by Centerbridge Partners LP
- on its sale of Cabot Credit Management to JC Flowers & Co LLC

Arle Capital

- on the acquisition of RBG by Stork

BC Partners

- on the £400 million acquisition of 40% of Synlab and 100% of Futurelab Group

Bridges Ventures

- on its investment in Orla Healthcare

Business Growth Fund

- on its investment in Inoapps
- on its investment in Duncan and Todd
- on its investment in Spex

Cavendish Square Partners

- on the reorganisation of Fishers Group
- on the reorganisation of Scaid Investments
- on the disposal of PSN

Clyde Blowers Group

- on the acquisition of Weir Pumps and the subsequent private equity investment into acquisition vehicle by SCF
- on the launch of a £200 million private equity fund and the \$1 billion acquisition from Textron Inc of its fluid and power division
- on the £750 million sale of Clyde Union Group SPX Corporation

Core Capital

- on its investment in Allied International
- on its investment in Georgina Goodman
- on its investment in Colway Limited

GI Partners

- on the disposal of Acentic

Graphite Capital

- on the disposal of the Dominion Gas group to Praxair Inc
- on the MBO of ICR Integrity

Kulczyk Investments

- on the £740 million disposal of Kompanie Piwowarska in exchange for an investment in SABMiller Plc



They understood the business, they knew what we wanted to achieve.



LDC

- on the £47 million acquisition of UK2 Group
- on the £100 million acquisition of Easynet Global Services from BSKyB
- on the MBO of Avelo Group and subsequent disposal to IRESS for £210 million
- on the MBOs by way of public to private offers for Workplace Systems International plc and Boomerang Plus plc and subsequent bolt-on acquisitions
- on the MBO of Subocean Group
- on the MBO of Blue Rubicon
- on the merger of JHP and LearnDirect
- on the MBO of uSwitch

LGV Capital

- on the acquisition and subsequent disposal of Integrated Dental Holdings
- on the acquisition of a Channel Islands based pub and brewery portfolio and subsequent bolt-on acquisition

LGV Capital and Hutton Collins

- on the acquisition of Novus Leisure

Lonsdale Capital

- on the MBO of OTEAC
- on the MBO of CJ Fallon
- on the MBO of Nirvana Holdings

NBGI

- on the MBO of ATR Group
- on the acquisition of the UK and Norwegian operations of Cosalt Offshore

Octopus Investments

- on the disposal of Nature Delivered Limited (Graze) to The Carlyle Group
- on its investment in Hexagon Human Capital
- on its investment in Monkey Bizness
- on its investment in Promotion Space Group
- on its investment in Frankis Solutions Limited

Risk Capital Partners

- on its investment in Red Hot World Buffet
- on the buyout of Victoria Travel Group Limited (Cruise.co)
- on the buyout of Neilson Active Holidays from Thomas Cook plc

Soutar Investments

- on its investment in Sunseeker
- on its investment in Esure
- on its investment in Virgin Mobile Latin America

Sovereign Capital

- on the disposal of Choice Care Group to Caledonia Investments plc for £86 million
- on the disposal of LM Funerals to Duke Street Capital for £37.5 million
- on the MBO of Hillcrest Care
- on several bolt-on acquisitions for National Fostering Agency and its subsequent disposal to Graphite Capital for an equity value of approximately £13 million
- on the MBI of Fosterplus and subsequent bolt-on acquisitions.



CMS are professional, knowledgeable, take the initiative and do exactly what they say the will.

Client feedback

Our UK team

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James Grimwood 'cuts to the chase on legal issues' and is 'highly commercial'

Client feedback



Andrew Sheach is praised by clients for his experienced approach and his ability to advise clients on complex transactions

Chambers and Partners

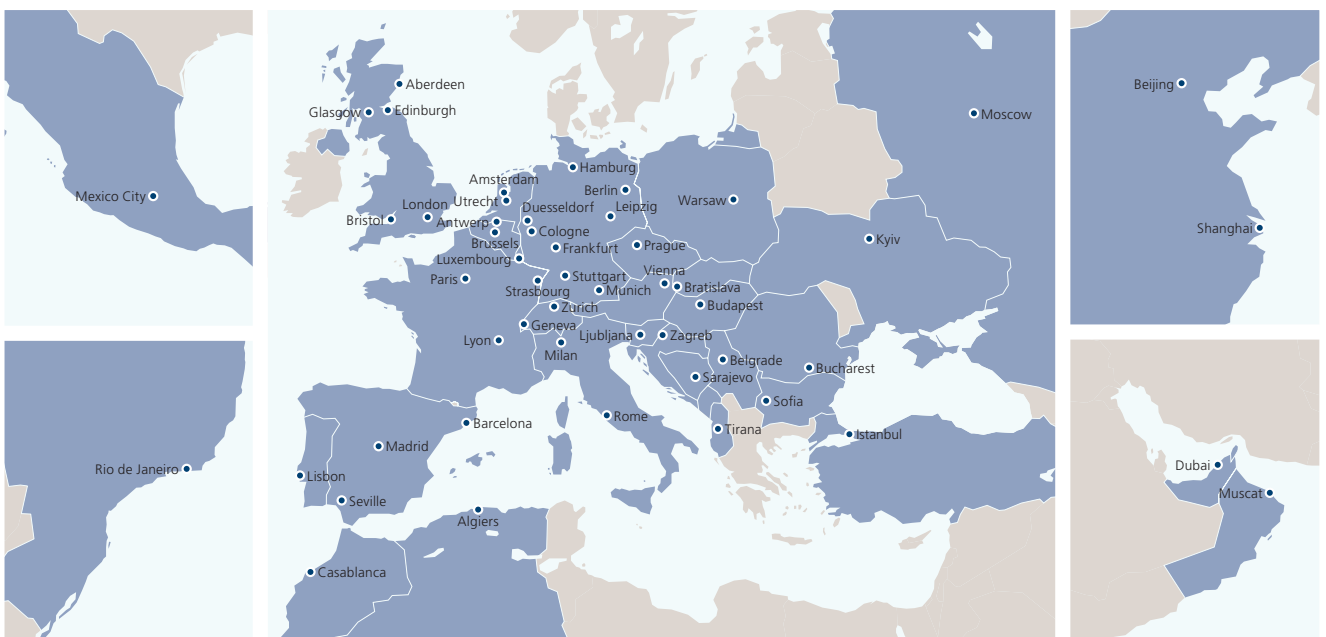
CMS - advice when and where you need it

We are a top 10 European law firm and as a founding member of the CMS network of independent European law firms we can offer:

- Integrated, high quality services across Europe.
- Advice in many complex and highly regulated areas of law across Europe.
- Lawyers who regularly work closely together on cross-jurisdictional transactions.
- Co-ordinated, joined up advice.
- Instructions managed from the UK to ensure quality, consistency and cost control.

CMS key facts

- Established July 1999
- 10 member firms
- >830 partners and >3,000 lawyers
- >5,500 staff
- 58 offices in 33 jurisdictions, 52 cities
- CMS covers the major EU markets and offers local advice with international coordination
- 8 Sector Groups bringing together sector specialists across Europe



A one-stop shop for us; its remarkable and successful mix of talent makes it stand out from the rest, and makes our lives much easier

Chambers and Partners

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