

CMS Sofia

Changing the face of law since 2005

Who we are



Kostadin Sirleshtov
Managing Partner
T +359 2 921 9942
M +359 894 549 827
E kostadin.sirleshtov@cmslegal.bg



Gentscho Pavlov
Co-Manager
T +359 2 447 1350
M +359 886 800 803
E gentscho.pavlov@cmslegal.bg

CMS Sofia was established in 2005 and is the largest international law firm on the local market. We have a highly experienced and dynamic team of 6 Partners, 4 Counsels and over 30 qualified international and Bulgarian lawyers who are experts in corporate, banking & finance, energy and projects, real estate and construction, commercial, tax, litigation and alternative dispute resolution.

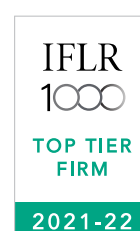
CMS Sofia is part of CMS, a top ten global law firm with offices in over 40 countries in more than 70 cities across the globe.

Our firm is top ranked in the world's most renowned legal directories: Chambers & Partners, Legal 500 and IFLR1000.

CMS in Sofia has won four Deal of the Year Awards from CEE Legal Matters Magazine for 2017, 2018, 2019 and 2020, with wins ever since the awards started in 2016.

The CMS Sofia team is best known for its sector focus, experienced and agile team, flexible solutions, and sound experience in advising multinational clients on cross-border and local mandates. Our clients see us as business advisers rather than lawyers who just "paper" a deal. Whether you require advice on an M&A transaction, an energy project, financing work, a litigation case, commercial advice on a broad spectrum of matters, real estate deal or tax advice, we will help you achieve the optimum outcome for your business.

If you would like to discuss the opportunities and challenges facing your business in Bulgaria, the region, or globally, we would be delighted to speak with you.





International reach, local expertise

Although we deal with transactions and matters of all sizes, without a doubt we remain the best positioned law firm in Bulgaria to handle the most complex multijurisdictional deals. We have experience

in working on extremely demanding matters in various sectors. At the same time, our capabilities are perfectly suited to servicing the day-to-day needs of our clients.



Internationally qualified

CMS Sofia is able to provide the services of qualified English, German and Austrian lawyers, in addition to Bulgarian-qualified lawyers. At the same time, our CEE team,

including the Sofia office, also offers you both local and international lawyers. We are seen as a centre of excellence for English law transactions across the CEE region.



Innovators delivering smart solutions

We are often asked to advise on highly complex and high-value transactions at the cutting edge of industry and legal thought, often involving the deployment of new and innovative contracting models, processes and

technologies. We deliver smart solutions that make sense of and simplify transactions in ways that add value and make practical sense for all parties.

Range of services

Whether our clients are international or local companies, our Sofia office advises them in all areas of Bulgarian law and our teams offer comprehensive consulting services for all legal questions that can arise while doing business in Bulgaria. The legal advice we offer to clients is mainly focused on corporate and M&A law and transactions, energy and projects, project finance, services to banks and financial institutions, litigation and arbitration advice, insurance, employment, real estate and construction, technology, media, IP and competition. Our client base in Bulgaria mainly consists of energy clients, banks and financial institutions, consumer products and retail companies, insurers, private equity funds, telecoms and media investors.

Practice groups



Corporate/M&A



Insurance



Media



Energy, Projects & Construction



Employment



Intellectual Property



Finance



Real Estate



Competition



Litigation & Arbitration



Technology

Sector groups



Consumer & Retail



Infrastructure &
Project Finance



Energy



Lifesciences &
Healthcare



Financial Institutions



Real Estate



Hotels & Leisure



Technology, Media
& Communications

CMS Sofia at a glance



The largest international law firm in Bulgaria



Top ranked in Chambers & Legal 500 with 11 Band 1 rankings across all categories



6 Partners



Over 30 Lawyers



Four time winner of the CEE Legal Matters Magazine Deal of the Year Award for Bulgaria



Act for a large number of the major players on the market across all sectors



The team is very well organised and works very efficiently. They are very responsive and are keen on finding a workable solution for both parties while attending to the interests of their client.

Legal 500, 2021



Support on our transaction was exceptional in terms of expertise, commercial awareness, responsiveness and willingness to go the extra mile. We really could not have asked more of them and found that they went above and beyond.

Chambers & Partners Europe, 2021



Always providing advice that is considered from a business perspective and tailored to the industry sector's specifics.

Chambers & Partners Europe, 2021

Our track record

Banking & Finance

The largest Bank in Bulgaria on the disposal of four mixed (partially real estate secured) NPL portfolios with face value of EUR 530m.

Corporate and M&A

A multinational renewable energy investor on the sale of its 60.4 MWp photovoltaic (PV) power plant in Bulgaria to Energy Development GmbH. This is the largest transaction for an operational renewable energy project in Bulgaria to date.

Competition

Various clients in the Consumer Products, IT, Pharma, Energy, Renewables sectors on a full range of competition law matters, antitrust investigations, abuse of dominance issues, advertising campaigns, anti-money laundering, anti-bribery and compliance training.

Commercial

An integrated global agribusiness company on providing day-to-day legal advice on drafting template contracts, providing advice on litigation matters, GDPR and AML related advice.

IP

A large branded food exporter on a trademark infringement and unfair competition case, and on assisting them to register trademarks in Bulgaria.

Employment

An international producer of glass on a wide range of employment matters, including preparing specific employment documents, employment matters related to disciplinary sanctions, the occupational rehabilitation of employees, and the termination of employment contracts.

Energy

Involvement in over 50% of all renewable installed capacities in Bulgaria for clients like Acwa Power, SDN Company (South Korea), Samsung, Astronergy, Biomet, Iberdrola, Green Power Development Holding B.V. and many more.

Dispute Resolution

An international insurance company on numerous litigation mandates involving insurance claims.

Real Estate & Construction

An Austrian real estate developer with branch offices in Germany and CEE on the sale of one of the largest office buildings in Sofia with an area of 45,000 sq. m.

Media & Communications

The Association of Bulgarian Broadcasters on legal matters relating to all aspects of the Association's activities, including legislative procedures, proposals for legislative amendments and legal initiatives on current industry issues.

Tax

One of the fastest growing brands in the global fashion industry on comprehensive tax advice regarding potential new investments.

Life Sciences & Healthcare

A research-based global pharmaceutical company on reviewing and negotiating contracts, advice on day-to-day legal matters related to their business, employment advice, and commercial matters.

Get in touch

**Kostadin Sirleshtov**

Managing Partner, CEE Head of Energy

T +359 2 921 9942

E kostadin.sirleshtov@cmslegal.bg

**Atanas Bangachev**

Partner, Corporate

T +359 2 921 9913

E atanas.bangachev@cmslegal.bg

**Elitsa Ivanova**

Partner, Finance

T +359 2 921 9947

E elitsa.ivanova@cmslegal.bg

**Nevena Radlova**

Counsel, Commercial, Competition, IP

T +359 2 923 4866

E nevena.radlova@cmslegal.bg

**Veliko Savov**

Counsel, TMC, Hotels & Leisure

T +359 2 923 4856

E veliko.savov@cmslegal.bg

**Katya Todorova**

Senior Associate, Capital Markets

T +359 2 921 9990

E katya.todorova@cmslegal.bg

**Antonia Kehayova**

Senior Associate, Dispute Resolution,
Commercial and Real Estate

T +359 2 447 1322

E antonia.kehayova@cmslegal.bg

**Denitsa Dudevska**

Senior Associate, Energy, Oil & Gas

T +359 2 923 4863

E denitsa.dudevska@cmslegal.bg

**Gentscho Pavlov**

Co-Managing Partner, Banking & Finance,
Corporate, Real Estate and Tax

T +359 2 447 1300

E gentscho.pavlov@cmslegal.bg

**Assen Georgiev**

Partner, Litigation, Arbitration, Insurance,
Employment

T +359 2 921 9936

E assen.georgiev@cmslegal.bg

**Dimitar Zwiatkow**

Partner, Banking & Finance, Corporate
and Public Procurement

T +359 2 447 1315

E dimitar.zwiatkow@cmslegal.bg

**Jenia Dimitrova**

Counsel, Real Estate

T +359 2 923 4853

E jenia.dimitrova@cmslegal.bg

**Anna Tanova**

Counsel, Media, IT

T +359 2 921 9940

E anna.tanova@cmslegal.bg

**Alexander Rangelov**

Senior Associate, Tax

T +359 2 921 9912

E alexander.rangelov@cmslegal.bg

**Iveta Manolova**

Senior Associate, Employment

T +359 2 921 9944

E iveta.manolova@cmslegal.bg

**Borislava Piperkova**

Senior Associate, Renewables

T +359 2 923 4864

E borislava.piperkova@cmslegal.bg

Where to find us

CMS Sofia
14 Tsar Osvoboditel Blvd., fl. 1
1000 Sofia
Bulgaria

T +359 2 921 9910

E cmssofia@cmslegal.bg



Leading-edge solutions

Our clients benefit from bespoke CMS-developed tech as well as industry-standard AI. Here are just a few examples of how we use technology to deliver for our clients.

CMS Dawn Raid

Dawn raids—unannounced regulatory inspections—are becoming ever more common. The CMS Dawn Raid app gives you instant, 24/7 assistance via your smart phone when the authorities come knocking. The app gives you direct access to our dawn raid experts in 27 CMS countries to receive immediate advice in your local language.

CMS Breach Assistant

Cybersecurity is a critical business issue, covering risks to brand reputation, customer trust, finances, intellectual property and data privacy. When your defences are breached, rapid response in the initial stages is vital. Use our CMS Breach Assistant to understand the priority actions you should take, and contact CMS data breach response lawyers in 19 jurisdictions at the touch of a button.

Increasing efficiency through self-serve contracts

The CMS Contract Automation Portal gives our clients the power to generate draft documents with improved quality, consistency and speed of delivery. Using bespoke technology, the cloud-based system uses a simple questionnaire to guide you through this time-efficient and cost-effective online process.

Keeping you up to date

Keeping you up to date is a priority for CMS. We create comparative law products covering a wide range of jurisdictions to help you prepare for legal and business opportunities, along with thought leadership initiatives, e-guides and know-how programmes on key legal issues covering a wide range of practice areas and sectors. Here are some examples of the wide range of materials available to you.

Expert guides to key legal issues

You can access our guides and publications at cms.law.

Recent examples include:



Online insights straight to your inbox

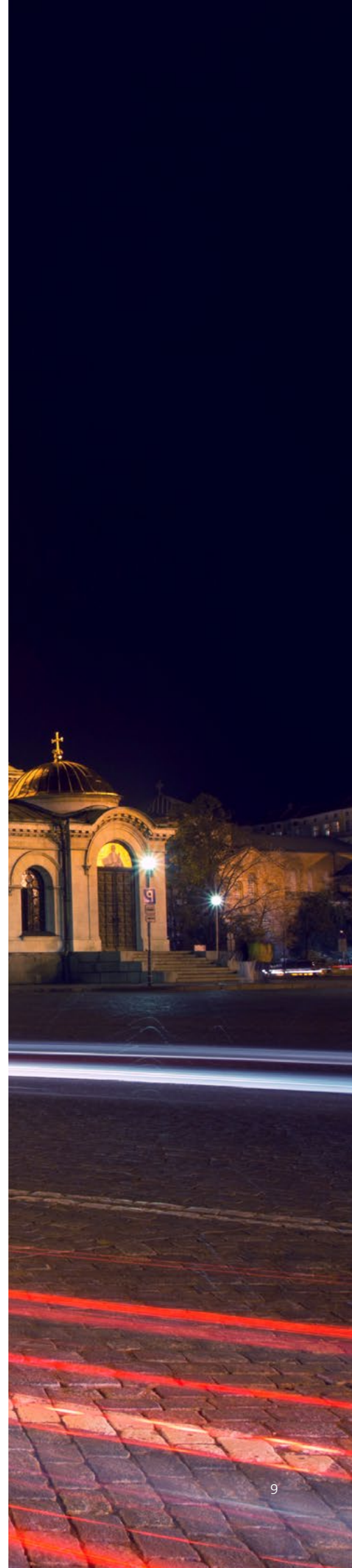


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Webinars



CMS hosts regular webinars to help your teams stay in touch with regulatory discussions and new legislation affecting your business across your national markets. This popular format gives you interactive access to business-critical knowledge without having to leave your office.



Staff *Lawyers* *Partners*
> 8,000 **> 5,000** **> 1,100**

52 new partners in 2021, taking the total to over 1,100

Operating in *Across*
74 cities **45** countries

EUR
1.475bn
turnover for 2020

19 Practice and Sector Groups working across offices

Top rankings in M&A league tables by deal count
(Bloomberg, Mergermarket and Thomson Reuters)

» **#1 Germany, DACH, Austria**

» **#2 Europe, UK, Switzerland, Benelux**



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