

The Energy Exchange



MOSCOW, RUSSIA 2-4 FEBRUARY 2010

# RUSSIA OFFSHORE 5TH ANNUAL MEETING



## Key panel members

Pierre Nerguararian, General Director, **TOTAL E&P RUSSIE**

Lev Brodskiy, General Director, **ROSNEFT-SHELF – FAR EAST**

Herve Madeo, First Deputy CEO, Vice President, Projects, **SHTOKMAN DEVELOPMENT**

Bengt Lie Hansen, President, **STATOILHYDRO RUSSIA**

Alexander Mandel, General Director, **GAZPROM NEFT SHELF**

Nikolai Kolesnikov, First Deputy General Director, **SOVCOMFLOT**

Maurice Dijols, President, **SCHLUMBERGER RUSSIA**

- The **ONLY** event to bring together the top decision makers from all the major companies operating on Russia's continental shelf to discuss further opportunities for offshore development and the most cost-effective and the safest technologies for offshore operations
- Receive first-hand information on government policies with regards to cooperation with foreign governments and operators, and updates on tax law changes directly from regional officials to determine how you can align your company strategy and launch new initiatives
- Learn directly from the operators about the latest developments of the major Russian offshore projects such as Shtokman, Sakhalin projects, the Korchagin field development and Prirazlomnoye
- Discover the most innovative and reliable offshore solutions for design and construction of platforms and subsea pipelines, and for offshore drilling
- Learn how to operate cost-effectively in inhospitable environments and identify the essential technologies for your project at the pre-conference **Offshore Technological Innovations Workshop**
- Build new relations and partnerships with leading players of the region and strengthen your relations with existing business partners in a relaxed and festive atmosphere of the Evening Cocktail Reception, hosted by TOTAL

[www.theenergyexchange.co.uk/russiaoffshore](http://www.theenergyexchange.co.uk/russiaoffshore)

CO-HOST:



SPONSORS:



Schlumberger



bluewater



PRICEWATERHOUSECOOPERS PwC

# RUSSIA OFFSHORE

## WELCOME

**Russia's extensive seaborders offer fantastic opportunities to develop as yet undiscovered enormous hydrocarbon reserves hidden sub sea, providing an opportunity to satisfy growing demand, both locally and abroad.**

TOTAL has been present in the Russian Upstream sector since 1989, working on projects in partnership with key national oil and gas companies, and the Group is seeking to expand its presence in the country. It is a great opportunity for the Group to be Gazprom's partner in developing the most ambitious and complex gas condensate project in the Russian Arctic, Shtokman. It is also a chance to bring the broad and time-proved experience in launching and managing offshore hydrocarbon projects that TOTAL has acquired while working on such projects worldwide.

Logically, the Shtokman field development will be the focus of the **5th Annual Russia Offshore Meeting** co-hosted by TOTAL and organised by The Energy Exchange in Moscow on 2-4 February 2010. Over the last five years this meeting has attracted all the operators working on the Russian continental shelf, as well as local and foreign government officials, lawyers, energy consultants, investors and leading technology providers, and has grown into the leading event of Russia's oil and gas offshore industry.

Whether your company has been operating in Russia or is looking into entering the Russian market, in the current global uncertainty it is extremely important to follow the Russian legislative changes and strategic decisions by the government. The Russia Offshore Meeting will offer the perfect comprehensive overview on these updates as well as on the most significant offshore projects such as Shtokman, Sakhalin projects, the Korchagin field development and Varandey.

**The pre-conference workshop, Offshore Technological Innovations**, will provide an in-depth insight into the latest solutions for design and construction of subsea pipelines and platforms, and for offshore drilling. The workshop attendees will have an opportunity to discuss and debate the most innovative and reliable technologies to operate under severe weather conditions and in the challenging subsea environment, which will greatly contribute to your technological knowledge and enable you to identify your potential business partners of the future.

The social highlight of the event will be the **Evening Cocktail Reception co-hosted by TOTAL on Wednesday, 3 February 2010**, where all the attendees will be invited to enjoy the evening in a relaxed and festive atmosphere.

We look forward to welcoming you to the Russia Offshore 2010 Meeting in Moscow and wish you an enjoyable and productive time spent at the event.



Pierre Nerguararian  
General Director  
TOTAL E&P RUSSIE



Evnika Polovinkina  
Director, Russia and  
CIS Operations  
THE ENERGY EXCHANGE

## ABOUT THE ENERGY EXCHANGE

Since 1997, The Energy Exchange has achieved worldwide recognition for the organisation of high level, strategic and technical conferences within the upstream oil and gas sectors. Our industry lead events are renowned as market leaders within this global industry.

Due to our strong, long-standing relationships with governments and all of the major oil and gas producers worldwide, we ensure our events consistently tap into the key issues affecting the industry and we bring together more principal influencers than any other event organiser to share their thoughts, ideas and vision with you, our audience.

Our annual events take place across the globe in Europe, CIS, Russia, Middle East and Asia. They take centre stage in the oil and gas calendar together with our awards which are increasingly becoming a sought-after industry recognition of best practice excellence.

## ADVISORY BOARD MEMBERS OF THE 2010 OFFSHORE TECHNOLOGY AWARD

During the Cocktail Reception on 3 February 2010, The Energy Exchange will present the Inaugural Offshore Technology Award of the Year in the following nominations:

- Environmentally Safest Offshore Platform Operation
- Offshore Drilling Technology of the Year
- Offshore Pipeline Technological Innovation of the Year

Winners will be chosen by independent members of our Advisory Board:



Albert Vladimirov  
President

GUBKIN RUSSIAN STATE UNIVERSITY OF OIL AND GAS



Pierre Nerguararian  
General Director

TOTAL E&P RUSSIE



Boris Nikitin  
President


ACADEMY OF TECHNOLOGICAL SCIENCES OF RUSSIA



Adam R Wynne Hughes  
Managing Director

LAND AND MARINE  
President  
IPLOCA

## RUSSIA OFFSHORE AGENDA AT A GLANCE

OFFSHORE TECHNOLOGICAL INNOVATIONS WORKSHOP How to operate cost-effectively in inhospitable environments	RUSSIA OFFSHORE CONFERENCE	
TUESDAY 2 FEBRUARY 2010	WEDNESDAY 3 FEBRUARY 2010 DAY ONE	THURSDAY 4 FEBRUARY 2010 DAY TWO
<p><b>08:30</b> Workshop registration and coffee</p> <p><b>09:00</b> Opening address and business card exchange</p> <hr/> <p><b>09:10</b> <b>Session one:</b> How to select a safe, efficient, and cost-effective solution for field development</p> <hr/> <p><b>10:30</b> Coffee break</p> <hr/> <p><b>11:00</b> <b>Session two:</b> Reliable drilling technologies for offshore production</p> <hr/> <p><b>13:00</b> Lunch</p> <hr/> <p><b>14:30</b> <b>Session three:</b> Design and construction of subsea pipelines: best practices of overcoming the most challenging weather conditions and terrain features</p> <hr/> <p><b>16:00</b> Coffee break</p> <hr/> <p><b>16:30</b> <b>Session four:</b> Roundtable discussions</p> <hr/> <p><b>18:00</b> Close of the Workshop, Pre-conference registration and Welcome cocktail reception</p>	<p><b>08:30</b> Conference registration and coffee</p> <p><b>09:00</b> Opening address and business card exchange</p> <p><b>09:15</b> Welcome keynote address by TOTAL</p> <hr/> <p><b>09:25</b> <b>Session one:</b> How government policies are creating opportunities for international companies and local independent companies on the Russian continental shelf</p> <hr/> <p><b>10:30</b> Coffee break</p> <hr/> <p><b>11:00</b> <b>Session two:</b> What you need to know about the latest legislative developments concerning continuous offshore exploration and production activities in Russia</p> <hr/> <p><b>12:30</b> Lunch</p> <hr/> <p><b>14:30</b> <b>Session three:</b> The Shtokman project: Development of front-end engineering, design work and schedule for the project Phases</p> <hr/> <p><b>16:00</b> Coffee break</p> <hr/> <p><b>16:30</b> <b>Session four:</b> Shtokman panel discussion: plans for further bid proposals – identify opportunities for your business</p> <hr/> <p><b>18:00</b> Close of Day One</p>  <p>Evening cocktail reception hosted by <b>TOTAL</b></p> <p>The Inaugural Ceremony of the Offshore Technology Award of the Year</p>	<p><b>08:30</b> Coffee</p> <p><b>09:00</b> Opening address and business card exchange</p> <hr/> <p><b>09:10</b> <b>Session five:</b> Prospects and opportunities for the development of offshore projects in the Arctic – fighting time and severe climate</p> <hr/> <p><b>10:30</b> Coffee break</p> <hr/> <p><b>11:00</b> <b>Session six:</b> Case studies of fruitful cooperation between local and international companies in the development of offshore projects in the Caspian and the Far East</p> <hr/> <p><b>13:00</b> Lunch hosted by <b>Schlumberger</b></p> <hr/> <p><b>14:30</b> <b>Session seven:</b> How to ensure an effective infrastructure as an integral part of your offshore project</p> <hr/> <p><b>16:00</b> Coffee break</p> <hr/> <p><b>16:30</b> <b>Session eight:</b> Health and safety systems for driving sustainable development of an offshore project</p> <hr/> <p><b>18:00</b> Close of Conference</p>

### WHO SHOULD ATTEND

- Presidents
- Chief Executive Officers
- Chief Commercial Officers
- Vice-Presidents of E&P
- Vice-Presidents of Russia and CIS
- General Directors
- Regional Directors
- Technical Directors
- Business Development Directors and Commercial Directors
- Heads of Offshore, Marine and Subsea
- Tax Partners and Law Partners
- Key Account Managers and Portfolio Managers
- Ministers
- Vice-Ministers and Deputy Ministers
- Governors
- Heads of Oil and Gas Department
- Heads of Energy Department

### WHY 84% OF OUR ATTENDEES RETURN TO THE RUSSIA OFFSHORE MEETING YEAR ON YEAR

“The professional high level of papers presented at this conference is noteworthy. We are grateful to organisers for the opportunity to attend this very well organised and informative conference and meet such a wide range of oil and gas companies.”

**Valentina Boytsova, MINISTRY OF FINANCE OF RUSSIA**

“This is the conference that must be held in future.”

**Sergey Shibakin, GAZPROM DOBYCHA SHELF**

“This well organised event contained very interesting papers presented by the industry's experts. The conference covered a wide range of topical issues. Representatives from the Ministry of Industry, the Ministry of Finance and the Ministry of Natural Resources, present at the conference speaker panel gave a good insight into the government policy regarding development of Russian oil and gas offshore.”

**Valery Vygovskoy, SEVMORNEFTEGAZ**

**TECHNICAL WORKSHOP: TUESDAY 2 FEBRUARY 2010**

**HOW TO OPERATE COST-EFFECTIVELY IN INHOSPITABLE ENVIRONMENTS**

08.30 Workshop registration and coffee

09.00 Opening address and business card exchange



**09:10 Session one: How to select a safe, efficient, and cost-effective solution for field development**

- Field development challenges in arctic environments: considerations for floating and subsea production systems
- Peculiarities of designing and constructing a wellhead protection platform
- Solutions for maintaining an offshore platform in inhospitable environments
- The main technical solutions of the development of the Phase Two and the Phase Three of the Shtokman field
- How to conduct a complete risk assessment of an offshore platform

10.30 Coffee break

**11:00 Session two: Reliable drilling technologies for offshore production**

- Innovations in drilling to maximise daily performance and the life cycle of a rig
- Technologies for safe drilling in severe weather conditions
- How to manage well pressure accurately during drilling
- Tools for drilling optimisation support
- Using drilling risers for effective monitoring

13.00 Lunch

**14:30 Session three: Design and construction of subsea pipelines: best practices of overcoming the most challenging weather conditions and terrain features**

- Overcoming challenges connected with climatic and terrain features when constructing subsea pipelines
- How to connect a pipeline to an offshore well
- How to choose and operate a pipe laying vessel in extremes of geophysical and temperature conditions
- Autonomous underwater vehicles. New technology for subsea installations



16.00 Coffee break

**16:30 Session four: Roundtable discussions**

Select a roundtable of your choice to get an even deeper insight into the technologies discussed during the Workshop and debate their benefits with the industry experts.

**Roundtable 1** - How to overcome environmental and financial challenges when developing an offshore field

**Roundtable 2** – What drilling technologies are the most effective in the Arctic

**Roundtable 3** – Critical considerations when designing and constructing subsea pipelines

18.00 Close of the Workshop, Pre-conference registration and Welcome cocktail reception

**WORKSHOP SPEAKER PANEL MEMBERS INCLUDE:**

**Tor Smestad**, Vice President, **AKER SOLUTIONS MOSCOW**

**Sergey Shibakin**, Department Head, Offshore Field Facilities, **GAZPROM DOBYCHA SHELF**

**Bruno Siefken**, Vice-president, **GRUP SERVICII PETROLIERE SA**

**Igor Shakalo**, Department Head, **GAZFLOT** Senior Representative, **WEATHERFORD**

**Svein Otto Schjerven**, Product Sales Manager AUV, **KONGSBERG MARITIME**

**2009 WORKSHOP TESTIMONIALS**

“Excellent presentations focused on solutions for the development of very complex gas fields in extreme weather zones and remote areas.”

**Conquy Guy, HONEYWELL**

“It is a good opportunity to learn more about technical challenges of Russian offshore fields.”

**Joaquin Lopez-Cortijo, TECNICAS REUNIDAS**

“The workshop was held in a very interactive environment created by speakers and organisers.”

**Yury Mokhov, SAROV ENGINEERING CENTRE**

**CONFERENCE DAY ONE: WEDNESDAY 3 FEBRUARY 2010**

08:00 Conference registration and coffee

09:00 Opening address and business card exchange

09:15 Welcome keynote address by **TOTAL**

**09:25 Session one: How government policies are creating opportunities for international companies and local independent companies on the Russian continental shelf**

- “Strategy for Researching and Developing the Oil and Gas Potential of the Continental Shelf of the Russian Federation by 2020”: latest insights into how the government is developing the project
- Liberalising access to the continental shelf of Russia for oil and gas operators – is it just an anti-crisis measure or a long-term policy change?
- How cross-border Barents cooperation is contributing to the developments in logistics and energy production in the region
- Case studies of and opportunities for successful cooperation between the Sakhalin Administration and foreign oil and gas companies

**Anatoliy Dmitrievskiy**, Director, **OIL AND GAS RESEARCH INSTITUTE, RUSSIAN ACADEMY OF SCIENCE**

**Denis Khramov**, Director, Department of State Policy and Geology and Exploration Regulation, **MINISTRY OF NATURAL RESOURCES AND ECOLOGY OF RUSSIA**

Senior Representative, **MINISTRY OF ENERGY OF RUSSIA**

10:30 Coffee break

**11:00 Session two: What you need to know about the latest legislative developments concerning continuous offshore exploration and production activities in Russia**

- Amendments to the tax law for oil and gas exploration and production in Russian waters – developing mechanisms of tax incentives such as differentiation of the subsoil tax and tax holidays
- How macroeconomic indicators affect the development of offshore oil and gas fields in Russia
- Legal issues of using offshore drilling rigs and vessels
- How to accelerate receipt of a license for an offshore field development

**Ekaterina Gryzlova**, Deputy Head of Analysis and Forecast Division, Department of Long-Term Financial Planning, **MINISTRY OF FINANCE OF RUSSIA**

**Pavel Bakoulev**, Partner, **DLA PIPER**

**Yana Zoloeva**, Partner, **PRICEWATERHOUSECOOPERS**

For the latest confirmed speakers and programme visit [www.theenergyexchange.co.uk/russiaoffshore](http://www.theenergyexchange.co.uk/russiaoffshore)

FEBRUARY 2010

12:30 Lunch

**14:00 Session three: The Shtokman project: The development of front-end engineering, design work and schedules for the project Phases**

- Results of the FEED for the Shtokman project
- What investment decisions have been and are likely to be taken
- Implementing a feasibility study of port facilities at the settlement of Teriberka
- How Gazprom Neft Shelf applies its experience in developing technical solutions for the Shtokman field
- Offshore installation in harsh environments

Herve Madeo, First Deputy CEO, Vice President, Projects, **SHTOKMAN DEVELOPMENT**

Pierre Nerguararian, General Director, **TOTAL E&P RUSSIA**

Bengt Lie Hansen, President, **STATOILHYDRO RUSSIA**

Alexander Mandel, General Director, **GAZPROM NEFT SHELF**

Martin Adler, Chief Commercial Officer, **DOCKWISE**



16:00 Coffee break

**16:30 Session four: Shtokman panel discussion: plans for further bid proposals – identify opportunities for your business**

- What requests for proposals have already been issued
- What we can learn from the successful bidders
- Where and when future requests for proposals may be forthcoming

18:00 Close of the Day One



Evening cocktail reception hosted by **TOTAL**

During the Cocktail Reception The Energy Exchange will present the Inaugural Offshore Technology Award of the Year. Nominations for the Award are:

- Environmentally Safest Offshore Platform Operation
- Offshore Drilling Technology of the Year
- Offshore Pipeline Technological Innovation of the Year

CONFERENCE DAY TWO: THURSDAY 4 FEBRUARY 2010

08:30 Coffee

09:00 Opening address and business card exchange

**09:10 Session five: Prospects and opportunities for the development of offshore projects in the Arctic – fighting time and severe climate**

- Lessons learned and solutions developed in exploiting oil and gas in difficult conditions
- Marine engineering solutions implemented by Sevmas for the development of fields in the Russian Arctic
- Best practices in the design of offshore units for Arctic environment
- Techniques of Vyborg Shipyard for constructing tankers and semi-submersible drilling rigs for the Shtokman project
- How minimise costs when installing and operating a Floating Production, Storage and Offloading (FPSO) system

Gilles Reynaert, Executive Director, **DIETSMANN**, and Pierre-Alexandre Rives, Maintenance Coordinator, **TOTAL**

Nikolay Kalistratov, General Director, **SEVMASH**

Philippe Cambos, Head of Oil & Gas Section, **BUREAU VERITAS**

Andrey Popov, Marketing Director, **VYBORG SHIPYARD**

10:30 Coffee break

**11:00 Session six: Case studies of fruitful cooperation between local and international companies in the development of offshore projects in the Caspian and the Far East**

- Implementing the geological and geophysical research into the continental shelf of the Sakhalin island in the Okhotsk Sea in 2009-2010
- The first stage of the Eastern Gas project: construction of the gas system, Sakhalin – Khabarovsk – Vladivostok
- Challenges in the construction and installation of the ice-resistant platform for the Korchagin field development in the Caspian part of Russia
- Completion of the transshipping complex, including a floating storage unit, for oil storage and trans-shipment from the Korchagin field
- How icebreaking tugs will assist in the development of the Kashagan field

Lev Brodskiy, General Director, **ROSNEFT-SHELF – FAR EAST**

Maurice Dijols, President, **SCHLUMBERGER RUSSIA**

Mikko Niini, President, **AKER ARCTIC TECHNOLOGY**

13:10 Lunch hosted by **Schlumberger**



**14:30 Session seven: How to ensure an effective infrastructure as an integral part of your offshore project**

- Providing end-to-end integrated solutions for development of offshore gas fields and gas shipping
- How the opening of Russia's first LNG plant is contributing to the strengthening position of Russia in the global shipping market
- How the shuttle tankers of Sovcomflot are solving challenges of shipping hydrocarbons from offshore oil and gas fields beyond the polar circle
- How to secure effective delivery of equipment to an offshore field

Nils Andreas Masvie, Regional Director Eurasia, **DET NORSKE VERITAS ENERGY**

Nikolai Kolesnikov, First Deputy General Director, **SOVCOMFLOT**

Mikhail Zikov, General Director, **TMK PREMIUM SERVICES**

Patrick Ottolini, Section Head of Structural Department, **BLUEWATER ENERGY SERVICES**

16:00 Coffee break

**16:30 Session eight: Health and safety systems for driving sustainable development of an offshore project**

- Essential prior environmental considerations for offshore energy developments including oil and gas drilling and pipelines
- How to achieve international environmental and social performance standards in the Russian offshore energy industry
- How to operate in an environmentally responsible manner, minimising adverse risks to the natural environment
- How the global downturn has affected installations of HSE systems
- Cost effective and environmentally acceptable methods of disposing of waste products applicable to offshore energy projects

Larisa Aleinikova, General Director, **ECOEXPERT R&D CENTRE**

John G. Aronson, President, **AATA INTERNATIONAL**

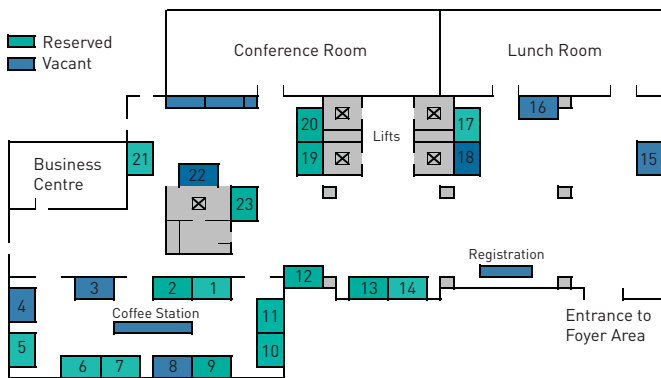
18:00 Close of the Conference

## DEMONSTRATE YOUR SOLUTIONS TO OVER 200 POTENTIAL CLIENTS AND PARTNERS

### Benefits of sponsoring and exhibiting at the 5th Annual Russia Offshore Meeting:

- Connect with a qualified audience of your prospective partners and clients by contributing to the event's agenda and presenting a paper
- Build awareness of your company by being granted extensive promotion through 2009 and beyond - we will ensure the most effective way to promote your organisation's products or services to a captive audience of senior and influential industry executives and decision-makers within the Russian and CIS sector
- Secure priority of networking with the region's top players by prearranging meetings with qualified prospects
- Establish your position in the very competitive Russian and the CIS market or enter it with useful contacts made at our exhibition by positioning your stand in the centre of the event's networking area

### LIMITED OPPORTUNITIES AVAILABLE



To discuss your sponsorship or exhibition requirements in further detail, please contact:

**Ed Roberts, Business Development Director**

**Tel:** + 44 (0) 207 067 1800

**Email:** e.roberts@theenergyexchange.co.uk

**Confirmed Russia Offshore 2010 sponsors and exhibitors to date include:** TOTAL • WEATHERFORD • SCHLUMBERGER • DIETSMANN • DET NORSKE VERITAS • DOCKWISE • DLA PIPER • BLUEWATER ENERGY SERVICES • GRUP SERVICII PETROLIERE SA • TMK PREMIUM SERVICES • BUREAU VERITAS • SVAROG • AKER ARCTIC TECHNOLOGY • MARINE SERVICE JAROSZEWICZ • PRICEWATERHOUSECOOPERS • KONGSBERG MARITIME

### TESTIMONIALS FROM PREVIOUS EXHIBITORS

"We had a great opportunity to share our experience, exchange views and information, build partnership relations with representatives of energy industry players. A high level of organisation, excellent networking and a professional approach of the Conference management team are noteworthy. We hope for our further fruitful cooperation."

**Yuriy Baratynskiy, TMK**

"This useful Conference is a great place for networking and establishing new business contacts in a nice environment."

**Elena Demakova, DET NORSKE VERITAS**

### PAST ATTENDEES INCLUDE:






- ABB
- ABS EUROPE
- ACERGY SERVICES
- AKER ARCTIC TECHNOLOGY
- AKER OFFSHORE
- AKER SOLUTIONS
- ALCATEL LUCENT
- AMEC SERVICES
- ANTAL RUSSIA
- AREVA
- BLUEWATER ENERGY SERVICES
- BOSKALIS
- BP
- BREDERO SHAW
- BUREAU VERITAS
- CAMERON
- CB&I LUMMUS
- CENTRAL GEOPHYSICAL EXPEDITION
- CHERNOMORNEFTEGAZ
- CHEVRON
- CMS
- CONVERTEAM
- CTK - EURO
- DET NORSKE VERITAS
- DIETSMANN
- DLA PIPER RUS
- DOCKWISE SHIPPING
- DUPONT SCIENCES & TECHNOLOGIES
- ECOEXPERT
- EMBASSY OF FINLAND IN MOSCOW
- ENI SAIPEM
- ERNST & YOUNG
- EXXONMOBIL RUSSIA
- FINSTASHIP
- FMC TECHNOLOGIES
- FRECOM
- GLOBAL ECONOMIC RESEARCH
- GAZAVTOMATIKA
- GAZFLOT
- GAZPROM
- GAZPROM DOBYCHA SHELF
- GAZPROM SBYT UKRAINA
- GENERAL ELECTRIC
- GLOBALSTROY ENGINEERING
- GS HYDRO
- GSE OFFSHORE
- GS-HYDRO
- H.A. SPRINGER
- HALLIBURTON
- HONEYWELL
- INITEC PLANTAS INDUSTRIALES (TECNICAS REUNIDAS)
- INTERGOVERNMENTAL COUNCIL FOR THE CIS OIL AND GAS COOPERATION
- INTRA TOOL
- J P KENNY
- JAPAN BANK FOR INTERNATIONAL COOPERATION
- KCA DEUTAG DRILLING
- KELLOGG BROWN & ROOT
- KONGSBERG MARITIME
- KPMG
- KRYLOV SHIPBUILDING RESEARCH INSTITUTE
- LEWA
- LINCOLN ELECTRIC COMPANY
- LUKOIL
- LUKOIL-VOLGOGRADNIPIMORNEFT
- MCDERMOTT CASPIAN CONTRACTORS
- MINISTRY OF FINANCE OF RUSSIA
- MINISTRY OF INDUSTRY, TRANSPORT AND ENERGY OF MURMANSK REGION
- MINISTRY OF NATURAL RESOURCES AND ECOLOGY OF RUSSIA
- MITSUBISHI CORPORATION MOSCOW
- MORNEFTEGAZPROEKT
- MOSS MARITIME
- MURMANSK MARINE BIOLOGICAL INSTITUTE
- NEXANS
- NIPIMORNEFT
- NOBLE DENTON
- NORWEGIAN PARTNERS MARINE
- OFGEM
- PRISCO
- PRIVODNAYA TEKHNIKA
- RAUTARUUKKI
- REINERTSEN
- ROCOS
- ROSNEFT
- ROSNEFT SHELF YUG
- ROSNEFTFLOT
- ROSNEFT-SHELF – FAR EAST
- RUSSIAN ACADEMY OF SCIENCES
- SAIPEM
- SAKHALIN ENERGY INVESTMENT
- SAKHALIN PROJECTS
- SALZGITTER MANNESMANN
- SAROV ENGINEERING CENTER
- SCANEX - R&D CENTRE
- SCHLUMBERGER
- SCOTTISH DEVELOPMENT INTERNATIONAL
- SEVMORNEFTEGAZ
- SHELL
- SHTOKMAN DEVELOPMENT
- SIEMENS
- SINGLE BUOY MOORINGS
- SOCAR
- SOGAZ
- SOVCOMFLOT
- STATOIL HYDRO
- STEELDONE GROUP
- SVAROG
- TECHNIP
- TETIS HOLDING
- TEXAS NAFTA INDUSTRIES
- THYSSENKRUPP MANNEX
- TMK
- TOTAL
- URENGOIGAZPROM
- VEGA ENERGY & DEVELOPMENT
- VELAN TRADE HOUSE
- VIKING SUPPLY SHIPS
- VNIIGAZ
- VNIIOENG
- VOLGABURMASH
- VYBORG SHIPYARD
- WORLEY PARSONS
- WWF RUSSIA
- ZARUBEZHNEFT
- ZVYOZDOCHKA

# REGISTRATION FORM

## RUSSIA OFFSHORE 2010 5TH ANNUAL MEETING

MOSCOW, RUSSIA 2-4 FEBRUARY 2010

### 5 EASY WAYS TO REGISTER

 [www.theenergyexchange.co.uk](http://www.theenergyexchange.co.uk)  [k.kudabayev@theenergyexchange.co.uk](mailto:k.kudabayev@theenergyexchange.co.uk)  +44 (0) 20 7067 1800 or +44 (0) 1242 529 090  
 +44 (0) 20 7430 9513 or +44 (0) 1242 582 157  The Energy Exchange Ltd, 4<sup>th</sup> & 5<sup>th</sup> Floor, 86 Hatton Garden, London, EC1N 8QQ

### REGISTRATION FEE

Registration Options	Registering by 31 December 2009	Registering after 1 January 2010
3 Days – 5th Annual Conference and Workshop	€2199	€2499
2 Days - 5th Annual Conference	€1450	€1650

I would like to pay in \$  I would like to pay in £

*Please note that exchange rates are subject to fluctuation.*

I am unable to attend but would like to purchase the proceedings \$860 / €640.

### DELEGATE DETAILS

Title	First Name	Last Name	Job Title	Email

To register more than 3 delegates, please photocopy this booking form. Group discounts are available from more than 3 registrants; please email [k.kudabayev@theenergyexchange.co.uk](mailto:k.kudabayev@theenergyexchange.co.uk) for further information.

Company Name \_\_\_\_\_

Nature of Business \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/County \_\_\_\_\_

Country \_\_\_\_\_ Zip/Postcode \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

I confirm I have read The Energy Exchange terms and conditions. Please tick the box to confirm acceptance of these conditions.

**Authorised by** \_\_\_\_\_ **Signature** \_\_\_\_\_

Company CEO / MD / GM \_\_\_\_\_ Head of Midstream / Pipeline Department \_\_\_\_\_

Technical Director / Head of Technology \_\_\_\_\_ Head of Russia / CIS \_\_\_\_\_

### ADMINISTRATION DETAILS

Accounts payable contact \_\_\_\_\_

Title \_\_\_\_\_ First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_ EU customers VAT number \_\_\_\_\_

### PAYMENT DETAILS - Please tick your chosen method of payment

I will pay by bank transfer/invoice

I will pay by credit card

Visa

Mastercard

Amex Credit

Card Number

Issue No

Expiry Date

IBAN No

Name of cardholder \_\_\_\_\_

Address \_\_\_\_\_

Signature of cardholder: \_\_\_\_\_

### PAYMENT – TERMS AND CONDITIONS

#### CONFIRMATION:

Our official confirmation, invoice and hotel booking details will be emailed to you within 3 days of receiving your registration.

#### PAYMENT:

Payment of the full delegate fee is due 14 days after the invoice date, or immediately, if the registration is made within one month of the event. Our full bank account details are on the invoice.

Please note your booking is valid only after full payment is received. We recommend you check with your Finance Department that payment has been made before travelling to the Conference.

#### CANCELLATIONS:

Made one month prior to the start of the conference will be refunded less a 50% administrative charge. Refund will be made after the conference. Made within one month of the start date of the conference will receive no refund. Substitutes are acceptable at any time.

#### FORCE MAJEURE:

Please note that in case of force majeure The Energy Exchange is relieved of all obligations. Force majeure includes any circumstances beyond the will of The Energy Exchange, that impedes permanent or temporary compliance with the obligations, such as 'acts of god' including war, danger of war, government regulations, revolts, strikes, transportation difficulties, fire or severe disturbances affecting the conference organisation or its suppliers.

### ADMINISTRATION – TERMS AND CONDITIONS

#### OFFICIAL VENUE AND HOTEL ACCOMMODATION

The Ritz-Carlton Hotel, Tverskaya Ulitsa 3, 125009 Moscow, Russia. Tel: +7 495 225 8888, Fax: +7 495 225 8400. The cost of the hotel accommodation is not included in the conference fee. The Energy Exchange has negotiated preferential rates at the hotel for attendees of the event. Please contact Liz Goodby via email at [l.goodby@theenergyexchange.co.uk](mailto:l.goodby@theenergyexchange.co.uk) for a hotel booking form or accommodation related queries.

#### REGISTRATION FEE

The registration fee covers attendance at all sessions, refreshments, lunches, receptions and documentation containing the speaker presentations. Please note it may be necessary to alter the content or timing of the programme or its speakers. Please note that VAT is not included and will be added at the appropriate rate where applicable.

#### LANGUAGE

The official conference language will be English with Russian simultaneous translation.

#### CUSTOMER SERVICES

For questions concerning your registration, attendance, visa support and invoice payments, please contact our Customer Services Department, Tel: +44 (0)1242 529 090, Fax: +44 (0)1242 582 157.

BOOKING CODE: \_\_\_\_\_

## Why you should attend the Russia Offshore 2010 Meeting



The Russia Offshore Meeting offers you unique opportunities to do business with the Presidents and General Managers from companies developing enormous subsea hydrocarbon reserves in the Arctic, Sakhalin and Russian Caspian regions. All the

leading stakeholders are represented at this event, including operators working on the Russian continental shelf, as well as government officials, lawyers, energy consultants, investors and technology providers.

The Russia Offshore Meeting offers first hand information on major offshore projects such as Shtokman, Sakhalin projects, the Korchagin field development and Varandey, including their geo-political, legal, technological and environmental challenges.

### WHAT YOU CAN EXPECT

- Meet and do business with the senior representatives from the stakeholders in the most exciting offshore projects
- Receive first hand information, often not in the public domain, directly from Presidents and General Directors from operators, contractors and subcontractors
- Take part in interactive sessions that offer questions and answers with the experts, including a special panel session explaining which technologies the Shtokman stakeholders are looking for and how to take part in the bidding
- Get an insight into government policies and determine what opportunities they create for your company on the Russian continental shelf

- Find out about the latest tax law changes and legal issues of using offshore drilling rigs that can significantly affect your business in Russia
- Learn what technologies needed to operate cost-effectively in inhospitable environments at the Offshore Technological Innovations Workshop on 2 February 2010

### SPONSORSHIP OPPORTUNITIES

From the launch of the Russia Offshore event, it has attracted over 700 senior executives representing all the key companies involved in offshore oil and gas operations in Russia. Our target audience includes key decision makers who hold ultimate responsibility for discovering, negotiating and securing offshore technology partners like your company.

The Russia Offshore Meeting offers your company to showcase your technological expertise and highlight your capabilities and solutions to an audience hungry for new ideas and having purchasing authority. **The number of key contacts that you will make from within the senior executive community in just 3 days would normally be equal to the number of contacts obtained in a year.** Such an invaluable opportunity to extend your portfolio of clients and future partners alike, cannot be missed!

*Please note that the number of sponsorship and exhibition opportunities is limited; therefore you should advise your interest immediately.*

To discuss your sponsorship requirements, please contact

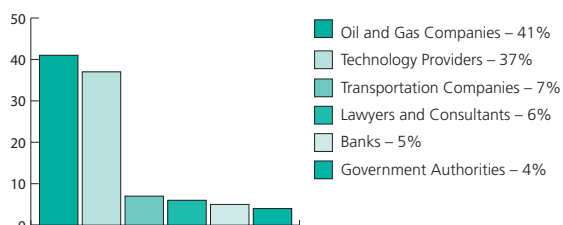
**Ed Roberts, Business Development Director**

**Tel:** + 44 (0) 207 067 1800 / **Fax:** + 44 (0) 207 067 1807

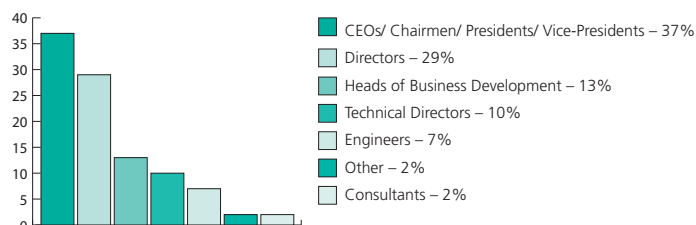
**Email:** e.roberts@theenergyexchange.co.uk

### EXPECTED AUDIENCE PARTICIPATION

Expected Industry Audience in 2010:



Expected Seniority of Attendees in 2010:



### SPONSORS AND EXHIBITORS

