

3 days

inside
the world of
Private Equity

International
Private
Equity
Market



FEBRUARY 17-19, 2016 - PALAIS DES FESTIVALS CANNES - FRANCE

PROGRAM OF CONFERENCES & EVENTS

as of January 25, 2016

IPEM TALKS

Stir up your curiosity

Inspirational conferences, visionary panel-discussions & expert-led debates for PE professionals about major global trends to open-up your vision on private equity and gain insight into the latest trends of the industry.

IPEM SOCIAL

Moments worth sharing

Expand your network & make new connections at the IPEM Opening Party on February 16, 2016 and the IPEM Cocktail on February 19, 2016.

IPEM CORPORATE

P.E. for Entrepreneurs & Business Owners

Innovative workshops & educative testimonies dedicated to business owners and entrepreneurs to detail the leverage effects of private equity upon business developments and identify the best partners.

IPEM CONNECT

Build up your community

Topic-based luncheons, afterwork-meetings & closed-door events to continue the discussion and network in a friendly environment.

#IPEM2016 key facts and figures



1,500

GPs, LPs, Debt, Advisors
and Business Owners



70

exhibitors



25

countries



3 days

February
17-19, 2016



1 venue

Palais des Festivals
de Cannes

TUESDAY, FEBRUARY 16, 2016

Opening Party

7:30 pm – 9:00 pm – Salon des Ambassadeurs of the Palais des Festivals

WEDNESDAY, FEBRUARY 17, 2016

Welcome Speech

9:30 am – 9:40 am – Conference Room 1

René Pérès, IPEM President

Outlook: World economy, how will 2016 shape up?

9:40 am – 10:40 am – Conference Room 1

Jean-Paul Betbèze, Betbèze Conseil SAS

Michel Barnier, former VP European Commission

Holger Wiemann, Trendmedia

How PE can accelerate your business & how to find the right partner?

10:45 am – 12:30 pm – Conference Room 3

Paul Perpère, Association Française des Investisseurs en Capital (AFIC)

Olivier Millet, Eurazeo PME

Olivier Marchand, FnB Private Equity (ex Bénédicta)

Eric Neuplanche, Capital Croissance

Jean-Charles Simon, Simon Associés

Agathe Zilber, CFNEWS

Directions of Private Equity – Key Trends and the Role of Technology

11:00 am – 12:00 pm – Conference Room 1

Prof. Eli Talmor, London Business School, Collier Institute

Antoine Sage, FnB Private Equity

Private Debt: How much further and with which products can the non-bank lending market go?

11:00 am – 12:00 pm – Conference Room 2

Dan Hatcher, Permira Debt Managers

Cécile Mayer Levi, Tikehau IM

Pascal Meysson, Alcentra

Benjamin Edgar, Intermediate Capital Group

Emmanuelle Duten, Capital Finance

Focus on China: Is this the moment to invest in China? Will Chinese outbound investments be affected by the slowdown?

3:00 pm – 4:00 pm – Conference Room 1

Ming-Po Cai, Cathay Capital Private Equity

Song Pan, Fosun Group

Charles Liu, HAO Capital

Wang Ou, China Investment Corporation

John Tsui, Peninsula House

Fundraising: What do LP's expect and how to best convince them?

3:00 pm – 4:00 pm – Conference Room 2

Christophe Karvelis, Capzanine

Reiner M. Löslein, Castik Capital Partners

Jörg Sperling, WHEB Partners

Nicolas de Nazelle, Triago

Spencer Miller, OPTrust

Emmanuelle Duten, Capital Finance

Infrastructure: how to find stable revenue streams in an uncertain environment?

3:00 pm – 4:00 pm – Conference Room 3

Mathias Burghardt, Ardian

Alain Rauscher, Antin Infrastructure

Thierry Déau, Meridiam

Christian Fingerle, Allianz Capital Partners

Eugene Zhuchenko, Long-Term Infrastructure Association

* **IPEM Connect** – Each conference session will be followed by a networking break to allow participants to further discuss and network in an informal environment

China-Europe-Africa: How Europe and China can cooperate to promote / accelerate investment in Africa?

4:30 pm – 5:30 pm – Conference Room 1

Jean-Pierre Raffarin, former French Prime-Minister
Lionel Zinsou, Prime Minister of Benin (TBC)
TBA, Bank of China
Samuel Nwanze, Heirs Holdings (The Tony Elumelu Foundation)
Serge Degallaix, Fondation Prospective & Innovation

Investing in DACH and Northern Europe: can you still find value in the "Mittelstand"?

4:30 pm – 5:30 pm – Conference Room 2

Christian Böhler, Akina
Philippe Roesch, RIAM Alternative Investments
Henrik Fastrich, Orlando Management
Krischan von Moeller, Paragon Partners

Investing in Africa I – From entrepreneurs to larger SMEs: how to build the African Champions?

4:30 pm – 5:30 pm – Conference Room 3

Jean-Luc Koffi Vovor, Kusuntu Partners
Jean-Michel Severino, Investisseurs & Partenaires
Sev Vettivetpillai, Abraaj Group
Pierre Marly, CMS Bureau Francis Lefebvre

THURSDAY, FEBRUARY 18, 2016

ILPA Breakfast

7:30 am – 9:00 am – Closed-Door Event

Industry 4.0 and Internet of Things: Beware! How the digital revolution could make your business model redundant - unless...

9:30 am – 10:30 am – Conference Room 1

Gisbert Rühl, Kloeckner & Co. S.E
Christian Bogatu, Kiwi
Benoist Grossmann, Idinvest Partners
Olivier Martineau, Sigfox
Holger Wiemann, Trendmedia

Operational Improvements: best practice in value creation

9:30 am – 10:30 am – Conference Room 2

Olivier Boyadjian, H.I.G. European Capital Partners
Alban Neveux, Advention
TBA, Alvarez & Marsal

Global Alternative Asset Investment Masterclass I

9:30 am – 10:30 am – Conference Room 3

Case Study 1: Overseas Investment in Alternative Assets – Achieving Outsized Returns Relative to Risk
Prof. John Tsui, Peninsula House
Case Study 2: Low Hanging Fruits in Secondaries: FOF, side pockets & CLO Mezzanine
Roman Khlopun, Strenta Investment Management Inc.
Case Study 3: Real estate: capturing excess returns in low yield environment
Russell Platt, Forum Partners

How PE can accelerate your business & how to find the right partner?

10:45 am – 12:30 pm – Conference Room 3

Paul Perpère, Association Française des Investisseurs en Capital (AFIC)
Blaise Duault, PAI Partners
Edouard Moinet, Cathay Capital Private Equity
Eric Mottay, Amplitude Systèmes (TBC)
David de Pariente, Gordon S. Blair

Overall Trends in Private Equity: Highlights of last year's deal activity and trends for the year ahead

11:00 am – 12:00 pm – Conference Room 1

Dominique Gaillard, Ardian
Frans Tieleman, Eurazeo PME
Christophe Bavière, Idinvest
Jean-Hervé Lorenzi, Edmond de Rothschild Group
Jean-Luc Allavena, Apollo Management

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Food and agri: the right sector to ride economic cycles and minimize over-valuation risks?

11:00 am – 12:00 pm – Conference Room 2

Michel Chabanel, Céréa Partenaire
Ivan Massonnat, PAI Partners
Christophe Fenart, Europe Snacks

ILPA CEO Peter Freire Keynote

3:00 pm – 3:30 pm – Conference Room 1

Venture Investments: where to invest, at what stage and how best to accompany hyper-growth?

3:00 pm – 4:00 pm – Conference Room 2

François Véron, Newfund
Christian Thaler-Wolski, Paua Ventures
Jean-Marc Patouillaud, Partech Ventures
Adam Kostyál, NASDAQ
Philippe Gire, Elaia Partners
Holger Wiemann, Trendmedia

Investing in Africa II - Opportunities and Challenges

3:00 pm – 4:00 pm – Conference Room 3

Hervé Schricke, Club AFIC Afrique
Richard Mugni, King & Wood Mallesons
Andrew Brown, ECP Investments
Christophe Angely, Ferdi
Hakim Khelifa, AfricInvest

The New LP-World: Transparency and Performance - what LP's expect from their GP's?

3:30 pm – 4:30 pm – Conference Room 1

Dick Sluimers, APG Group
Peter Freire, ILPA
Benoît Verbrugghe, Ardian
Agnès Nahum, Access Capital Partners
John Morrison, Munich Private Equity Partners
Prof. Oliver Gottschalg

Luxury – Private equity's best friend

4:30 pm – 5:30 pm – Conference Room 1

Roberta Benaglia, Style Capital & Golden Goose
Frans Tieleman, Eurazeo PME, Moncler
Marc Menase, Meninvest
TBA, Altagamma

How to succeed an IPO?

4:30 pm – 5:30 pm – Conference Room 2

Knut Sauer, Allen & Overy
Christoph Heuer, Goldman Sachs
Marc Lefevre, EnterNext
Christian Gisy, Scout 24

Investing in China - Seizing the opportunities and avoiding the pitfalls

4:30 pm – 5:30 pm – Conference Room 3

Jason Ningfeng Hu, Cathay Capital Private Equity
Mike Wang, King & Wood Mallesons
Tom Clausen, Capvent

Improving the image of private Equity

5:30 pm – 6:30 pm – Conference Room 2

James Maloney, Private Equity Growth Capital Council
TBA, BVK / AFIC / HKVCA / China / Association of Private Equity
Mihai Dragota, European Fund for Strategic Investments (European Commission)
David Dana, European Investment Fund (European Investment Bank)

Showcase of French Cleantech Expertise

5:30 pm – 6:30 pm – Conference Room 3

Anthony Ruiz, Axelera
Céline Gobin, Axelera
TBA, Portfolio Companies

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FRIDAY, FEBRUARY 19, 2016

Venture - Showcase

9:00 am – 10:45 am – Conference Room 3

Presentation of 20 high growth companies

Ally, Lesara, Kiwi, Shore, Camping & Co, Invoxia, Fuel Reduc, Monoqi Agronomie and many more...

Holger Wiemann, Trendmedia

Investing in France, Italy & Spain: are the best deals to be found there right now?

9:30 am – 10:30 am – Conference Room 1

Laurent Benard, Capzanine

Luca Bucelli, Tikehau IM

José Moliner, Capzanine

Juan Luis Ramirez, Portobello

How and why the secondary market can be a useful tool for GPs?

9:30 am – 10:30 am – Conference Room 2

François Gamblin, Secondcap

Christiaan de Lint, Headway Capital Partners

Daniel Dupont, Northleaf Capital Partners

Filippo Gaggini, Progressio SGR

Andrew Hawkins, Intermediate Capital Group

Infrastructure Investing in Iran - how to best enter the market?

11:00 am – 12:00 pm – Conference Room 1

Dr. Asghar F. Kashan, Ministry of Road and Urban Development

Prof. Hossein Abdoh Tabrizi, Taban Kherad Financial Consultants

Dr. Vali Nadi Qomi, Novin Investment Bank

Mahdi Yazdizadeh, Prosperous Capital Partners

Mohammadreza Ansari, Kayson Inc.

Emad Modirzadeh, Theta Energy Holding

Global Alternative Asset Investment Masterclass II

11:00 am – 12:00 pm – Conference Room 2

Introduction by John Tsui

Venture Capital: Capturing Outsized Alpha

John Clark, Performance Equity

Infrastructure: Fixed Income Alternative (Port, Hydro, Electricity, Solar, Airport and Transportation)

Eugene Zhuchenko, LTIA

Jerôme Delmas, Swen Capital Partners

Capital Investment in the PACA region

10:45 am – 12:30 pm – Conference Room 3

Luc Bertholat, Naxicap Partners

Nadia Coulibaly, AFIC

Danièle Batude, Mazars

Blaise Duault, PAI Partners

Pierre Grand-Dufay, Tertium

How mentorship can boost your growth?

12:00 pm – 1:00 pm – Conference Room 2

Dominique Restino, IME France

IPEM Cocktail

1:00 pm – 2:30 pm – Lounge/ Hall Riviera of the Palais des Festivals

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