

C/M/S/

Law . Tax

Leading in European M&A

CMS Corporate/M&A

2013

Top rankings

No. 1	CEE Germany	Bloomberg year-end 2012 Thomson Reuters year-end 2012, Mergermarket Q1/2013
No. 2	France	Magazine des Affaires year-end 2012
No. 3	Benelux Poland	Bloomberg year-end 2012 Mergermarket year-end 2012

(This is a selection of all league table results by deal volume.)

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No. 1	Industrials & Chemicals Construction
No. 2	Pharma, Medical & Biotech

(This is a selection of legal adviser rankings by sector and deal volume, Deal Drivers EMEA 2012.)



A truly European leader ...

- More M&A deals than any other European law firm
- 54 CMS offices in Europe and beyond
- 29 countries
- > 220 corporate partners (CMS: > 750 partners)
- > 650 corporate lawyers (CMS: > 2,800 lawyers)
- Largest Corporate Team in CEE and German-speaking countries

... with profound expertise across industries

- | | |
|--|--------------------------|
| — Technology, Media & Telecommunications | — Consumer Products |
| — Infrastructure & Project finance | — Financial Institutions |
| — Energy & Utilities | — Industry |
| — Hotels & Leisure | — Lifesciences |
| — Real Estate & Construction | — Business |

USP of CMS Corporate

— Top in European M&A and proven “deal machine”

We are ranked top in Europe by Bloomberg, Mergermarket and Thomson Reuters League Tables by number of transactions.

— Breadth and depth

More than 650 Corporate / M&A lawyers across Europe are advising on corporate / M&A matters across 29 countries.

— Full spectrum of Corporate law services

We advise on corporate law, transaction law, stock corporation and capital markets law.

— Cross-border expertise

We are experienced in multi-jurisdictional deals and working in cross-border teams.

— Multinational and local clients

Our clients include companies of every size and sector in Europe and beyond, ranging from SMEs to DAX-listed companies, plus family-owned businesses, investment vehicles, partnerships, public limited companies, foundations and private equity houses.

— High-end transactions

We advise on complex and high-end deals.

— Know-how sharing and thought leadership publications

- CMS European M&A Study
- Guide to Liability of Holding Companies
- Guides to Duties & Responsibilities of Directors
- CMS Guide to Cross-Border Merger

Selected transactions

CMS has advised clients on numerous corporate matters including more than 1,700 M&A deals over the last six years, including...

- Advised **Telefónica** on its IPO, the largest IPO in Germany in the last 5 years and largest European IPO of 2012.
- Advised **Agrofert** on purchase of the **Lieken Group** from the Barilla Group.
- Advised **MIH Allegro** on its acquisition of a controlling stake in **Netretrail Holding B.V.**, a Netherlands-based online retailer with a business focused on Central and Eastern Europe, from Intel Capital and MCI Management.
- Advised **Rosneft** on the acquisition of minority stake in **Saras S.p.A.**
- Advised **VINCI** on its successful bid for the privatization of 100% of the share capital of **ANA-Aeroportos de Portugal S.A.**, the concessionaire for Portuguese public services airport operation which also manages all airports in Portugal.
- Advised **RWE** on the sale of **Horizon Nuclear Power** to Hitachi.
- Advised **Iberdrola** on the sale of a wind farm portfolio in Germany to MVV Energie AG.
- Advised **Atos**, the international IT services company, on its acquisition of **Quality Equipment**, a company active in the business of electronic payments in the Netherlands in particular in the catering, vending and parking sectors.
- Advised **ThyssenKrupp** on the sale of the construction components business of **ThyssenKrupp Steel Europe AG** to Kingspan Group.
- Advised **Rabobank Netherlands** on the sale of a majority stake in the listed Swiss private bank **Sarasin** to Safra Group.
- Advised **Novelis** on the sale of **Novelis Foil France**, **Novelis Luxembourg** and certain assets located in Germany.
- Advised **Total E&P Italia SpA** in the sale to Mitsui & Co., the Japanese giant multinational, of 25% participation interest in the **Tempa Rossa** onshore oil field in the Gorgoglione concession in Italy.



Friendly, 'can-do' approach and a clear desire to be excellent advisers.

Legal 500 2012

Sources say: "I like CMS because it has offices in all countries where our company is located; The firm is very focused on providing excellent customer service and advice that is both responsive and practical."

Chambers 2012/2013

CMS takes very much a sector-based approach to its work, enabling a targeted approach to its offering.

Chambers 2013/2014

Clients agree the [corporate] team has a great commercial ability and provides a very high-quality service.

Chambers 2013/2014

The corporate team is firmly wedded to the CMS full-service concept; clients often emphasize the good price-performance ratio.

JUVE 2011/2012

CMS creates a climate of trust, is extremely responsive to our demands and highly proactive regarding other topics.

Chambers 2011/2012

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