

CMS Technology, Media and Telecommunications Sector Group

Key Capabilities and Contacts



POWER



2010 Telecoms Law Excellence award
in England and Hungary

2010 IT Law Excellence award in England



2010 Legal Business Awards
TMT Team of the Year



Law Firm of the Year: **Central and Eastern Europe**

2010 PLC Which Lawyer
Central and Eastern European
law firm of the year



2010 Mergermarket
Ranked in the top 10 for TMT M&A



2010 Client Service Allstars



2010 Top UK Telecoms
Team Award



2010 Law Firm of the Year –
Regulatory Communications



2010 Deal Makers Winner



2010 Finance Monthly –
Law Awards Winner



2010 Unquote
Private Equity Awards

We've Got Europe Covered

The CMS European Technology, Media and Telecommunications (TMT) sector group includes a team of more than 40 partners in 29 countries, with 54 offices in 48 cities in Western Europe and Central and Eastern Europe. CMS has extensive experience across Europe, a diverse international client base and has established itself as an important player in Europe's evolving TMT sector.

Our clients benefit from immediate access to both leading international specialists and local advisors recognised as among the top lawyers in their respective countries, who are experienced in cross-border and domestic matters important for TMT companies.

In addition to our specialised regional TMT team, CMS is a full service tax and legal services organisation with more than 2,800 lawyers in Western Europe and Central and Eastern Europe. Each office is able to draw on the support of other specialist lawyers as necessary in order to meet client needs.

Our breadth of experience and industry knowledge ensures that client issues are dealt with efficiently and at a high international standard. We have a number of key qualities which differentiate us from our competitors, including:

- extensive coverage across Europe with specific local knowledge;
- multidisciplinary advice;
- a single point of contact for their multinational legal needs;
- the ability to develop strong teams with clients and their suppliers;
- extensive experience in a range of areas of law, both, contentious and non-contentious;
- a proactive and commercial approach.

Regional Heads

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- Dubai ▶
- Beijing ▶
- Shanghai ▶



Lawyers for business

As a result of its extensive TMT experience and full service capability, CMS has the capacity to represent communications and technology companies in Europe on a range of matters, including:

- structuring and negotiating mergers, acquisitions, divestitures, strategic investments, venture capital financings, joint ventures and strategic partnerships;
- establishment of local subsidiaries and other aspects of business organisation and financing;
- drafting and negotiating telecoms and IT outsourcing agreements, both country-specific and multi-jurisdictional;
- preparation and negotiation of agreements relating to information and communications technology transactions such as: electronic commerce and internet-related agreements, software and technology licence agreements, systems integration agreements, technology development and technology transfer agreements and telco agreements;
- securing rights to proprietary technology and information and other intellectual property matters including IP dispute resolution and dispute resolution generally;
- drafting and negotiating marketing, agency, distribution, value added reseller (VAR) and original equipment manufacturer (OEM) agreements;
- advising on contracts, licensing and regulatory issues in the satellite industry;
- the procurement and sale of telecoms networks and businesses, and drafting of service and cooperation agreements;
- the implementation of new licensing systems and the reform of telecommunications law in different jurisdictions; and
- multi-jurisdictional matters such as establishing transatlantic and pan-European networks and comparative reviews of interests in various countries.

Representative Transactions

The following matter descriptions demonstrate our qualifications and ability to add value to a range of TMT issues in Europe.

- Advising leading global technology companies on a range of commercial issues across Europe.
- Advising leading global software companies in connection with strategic acquisitions of targets based in Europe.
- Advising leading global information technology companies in connection with intellectual property issues throughout Central and Eastern Europe.
- Advising leading global private equity funds in connection with various acquisitions and investments in the TMT sector in Europe.
- Advising leading global technology companies in connection with product liability, defective product notifications and litigation across Europe.
- Advising leading European telecommunications and satellite companies on a pan-European basis.
- Advising leading telecommunications companies on global network services arrangements
- Advising the European Commission on convergence on the technology, media and telecommunications sector.



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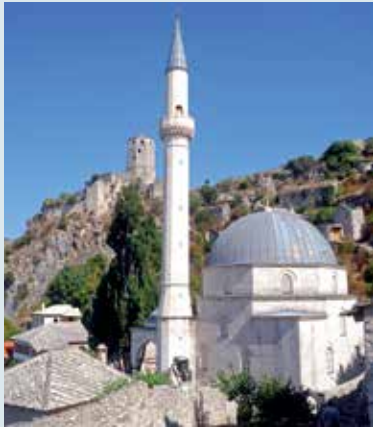


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