

PRESS RELEASE

Date 24. May 2013

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Subject CMS revenue grows by 5.1% in 2012

CMS Legal Services EEIG
Barckhausstrasse 12-16,
60325 Frankfurt a.M.,
Germany
T +49 69 71 701 500
F +49 69 71 701 550
info@cmslegal.com
www.cmslegal.com
Direct T +49 69 71 701 500
E-mail info@cmslegal.com

CMS increases revenue by 5.1% in 2012

Frankfurt, 24th May 2013. CMS, the top 10 global law firm¹ today announces its financial results for the year ended December 31 2012.

- Total annual revenues of €837.7m (£679.3m) - increase of 5.1% compared with 2011 revenues of €797.3m (£646.5m)²
- Net profit up 4.5% compared with 2011
- New offices opened in Barcelona and Dubai, substantial expansion of Beijing practice into the Lifesciences sector
- Client activity highest in the Energy, Lifesciences, TMT and Financial Services sectors
- 31 new partners taking total to 768
- Ranked 7th by number of lawyers and 22nd by turnover in the AmLaw 2012 Global 100

Cornelius Brandi, Executive Chairman of CMS, commented, “In 2012, we advised clients on a large number of complex matters across a wide range of jurisdictions. These included working with Telefónica Deutschland on the largest flotation in Germany and with Société Générale on their €50bn European Medium Term Note programme.

We are delighted that our full-year revenues increased again in 2012, continuing our growth in fee income. This strong performance, which has been achieved despite the global economic downturn, is confirmation that the CMS model is the right one, allowing us to provide clients with the service they require on the best terms available.”

In Europe, CMS opened a new office in Barcelona, adding to its Iberian presence in Madrid, Seville and Lisbon. CMS also opened a new office in Dubai to serve its established energy client base in the Middle East. The Beijing office saw significant growth and now has a team of 14 lawyers supporting the rapid expansion of large pharmaceutical companies into China.

¹ Based on number of lawyers (Am Law 2012 Global 100).

² Please note that the Euro is the base reporting currency for CMS. The GBP equivalent for 2011 has been restated to 2012 exchange rates to enable accurate year-on-year comparisons.

CMS added 31 new partners in the year, including two lateral hires, taking the total number to 768.

In the key industry tables, CMS was ranked at number 7 by number of lawyers and number 22 by turnover in the AmLaw 2012 Global 100, number 8 in The Lawyer's UK Top 100, number 8 in Legal Week's UK firms by global revenues and number 23 in the Legal Business Global 100 Survey.

International client mandates included:

Energy and Utilities

- Advised SMA Solar Technology, one of the largest German companies in the sector, on its multi-million Euro acquisition of a majority stake in Jiangsu Zeyersolar New Energy Co, Ltd, a leading manufacturer in the Chinese photovoltaic market
- Advised OSX on the US\$2bn development of the Tubarao Martelo field offshore Brazil, including contracts for the financing, construction, leasing and operation of a floating production, storage and offloading unit and fixed wellhead platform
- Acted for RWE in connection with the sale of Horizon Nuclear Power to Hitachi for almost £700m
- Represented a consortium led by Cheung Kong Infrastructure Holdings Limited on the acquisition of Wales and West Utilities for US\$1bn from its current owners, who are led by Australian group Macquarie.

Finance and Insurance

- Sole legal advisers to Société Générale's €50bn European Medium Term Note programme
- Cross-border team, including lawyers in the Czech Republic, Ukraine and the Netherlands, advised ING Bank as coordinator of a group of banks on a €416m loan to DTEK, the largest, privately-owned company in Ukraine
- Advised MetLife, Inc. on its acquisition from Aviva of its life assurance and pensions administration subsidiaries in the Czech Republic, Hungary and Romania.

Industrial & Automotive

- Advised the Federal State of Lower Saxony and the independent supervisory board member of Volkswagen on acquiring the remaining 50.1% of shares in Porsche not already owned.
- Advised Kennametal on its cross-border acquisition of the Deloro Stellite Group from private equity house, Duke Street Capital, for \$354m.

Lifesciences

- Legal advisers for private equity firm BC Partners' acquisition of Aenova, Temmler and EVP (solid oral dosage delivery) involving competition filings in six jurisdictions
- Advised Syngenta, the global crop protection and seeds corporation, on plant protection matters across five jurisdictions.

TMT

- Acted for Telefónica Deutschland Holding AG during their €1.5bn IPO, the largest flotation in Germany in the last five years.

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Contact:

Isabel Scholes, CMS Head of Communications

+49 69 71701 512

isabel.scholes@cmslegal.com

Paul Arvanitopoulos, Cubitt Consulting

+44 (0)207 367 5117

paul.arvanitopoulos@cubitt.com

Simon Barker, Cubitt Consulting

+44 (0)20 7367 5119

simon.barker@cubitt.com

NOTES TO EDITORS

Founded in 1999, CMS is a full-service top 10 global law firm, based on the number of lawyers (Am Law 2012 Global 100). With 54 offices in 29 countries across the world, employing 2,800 lawyers, CMS has longstanding expertise both at advising in its local jurisdictions and across borders. CMS acts for the majority of the DAX 30, a large number of the FT European 500 and a number of Fortune 500 companies.

CMS provides a wide range of expertise across 17 expert practice and sector areas including Corporate, Energy, Lifesciences/Pharmaceuticals, TMT, Tax, Banking and Finance, Commercial, Competition, Dispute Resolution, Employment, Intellectual Property and Real Estate & Construction.

Overall client satisfaction score is 7.9 out of 10.0 against a closest competitor average of 7.3 (based on 30 interviews with five major international clients).

Fee income in 2012 was €837.7m (£679.3m) - increase of 5.1% on the previous year. For more information, please visit www.cmslegal.com.

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